



# Entry 1 School Information and Cover Page

Created: 07/24/2018 • Last updated: 07/26/2018

Please be advised that you will need to complete this cover page (including signatures) before all of the other tasks assigned to you by your authorizer are visible on your task page. While completing this task, please ensure that you select the correct authorizer (**as of June 30, 2018**) or you may not be assigned the correct tasks.

**a. SCHOOL NAME** ACHIEVEMENT FIRST ENDEAVOR CS (SUNY TRUSTEES)

(Select name from the drop down menu)

**b. CHARTER AUTHORIZER (As of June 30th, 2018)** SUNY-Authorized Charter School

(For technical reasons, please re-select authorizer name from the drop down menu).

**c. DISTRICT / CSD OF LOCATION** NYC CSD 13

## d1. SCHOOL INFORMATION

	PRIMARY ADDRESS	PHONE NUMBER	FAX NUMBER	EMAIL ADDRESS
	510 Waverly Avenue Brooklyn, NY 11238			

## d2. PHONE CONTACT NUMBER FOR AFTER HOURS EMERGENCIES

Contact Name	Melissa Zurlinden
Title	Regional Director of Operations
Emergency Phone Number (###-###-####)	

**e. SCHOOL WEB ADDRESS (URL)** [www.achievementfirst.org](http://www.achievementfirst.org)

**f. DATE OF INITIAL CHARTER** 01/2006

**g. DATE FIRST OPENED FOR INSTRUCTION** 08/2006

**i. TOTAL ENROLLMENT ON JUNE 30, 2018** 967

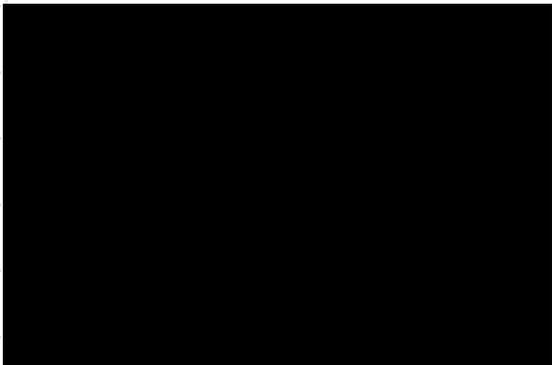
**j. GRADES SERVED IN SCHOOL YEAR 2017-18**

Check all that apply

Grades Served	K, 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12
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**k1. DOES THE SCHOOL CONTRACT WITH A CHARTER OR EDUCATIONAL MANAGEMENT ORGANIZATION?** Yes

**k2. NAME OF CMO/EMO AND ADDRESS**

NAME OF CMO/EMO	Achievement First
PHYSICAL STREET ADDRESS	
CITY	
STATE	
ZIP CODE	
EMAIL ADDRESS	

**l1. FACILITIES**

Does the school maintain or operate multiple sites?

	Yes, 2 sites
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## 12. SCHOOL SITES

Please list the sites where the school will operate for the upcoming school year.

	Physical Address	Phone Number	District/CSD	Grades Served at Site (K-5, 6-9, etc.)	Receives Rental Assistance	Rental Assistance for Which Grades (write N/A if applicable)
Site 1 (same as primary site)	510 Waverly Avenue Brooklyn, NY 11238	[REDACTED]	NYC CSD 13	K-4	No	N/A
Site 2	510 Waverly Avenue Brooklyn, NY 11238	[REDACTED]	NYC CSD 13	5-8	No	N/A
Site 3						

### 12a. Please provide the contact information for Site 1.

	Name	Work Phone	Alternate Phone	Email Address
School Leader	Justin Tesser	[REDACTED]	[REDACTED]	[REDACTED]
Operational Leader	Priscilla Espinoza	[REDACTED]	[REDACTED]	[REDACTED]
Compliance Contact	Peter Cymrot	[REDACTED]	[REDACTED]	[REDACTED]
Complaint Contact	Peter Cymrot	[REDACTED]	[REDACTED]	[REDACTED]
DASA Coordinator	Priscilla Espinoza	[REDACTED]	[REDACTED]	[REDACTED]

**13. Please provide the contact information for Site 2.**

	Name	Work Phone	Alternate Phone	Email Address
School Leader	Caroline Roth			
Operational Leader	Joshua Alfred			
Compliance Contact	Peter Cymrot			
Complaint Contact	Peter Cymrot			
DASA Coordinator	Joshua Alfred			

**m1. Are any sites in co-located space? If yes, please proceed to the next question.** Yes

**m2. Please list the terms of your current co-location.**

	Date school will leave current co-location	Is school working with NYCDOE to expand into current space?	If so, list year expansion will occur.	Is school working with NYCDOE to move to separate space?	If so, list the proposed space and year planned for move	School at Full Capacity at Site
Site 1 (primary site)	N/A					Yes
Site 2	N/A					Yes
Site 3						

**n1. Were there any revisions to the school's charter during the 2017-18 school year? (Please include approved or pending material and non-material charter revisions).** Yes

## n2. Summary of Charter Revisions

	Category (Select Best Description)	Specific Revision (150 word limit)	Date Approved by BOT (if applicable)	Date Approved by Authorizer (if applicable)
1	Change in student/family handbook	Minor updates and changes to the discipline/code of conduct, admissions policy and other policies as represented in the Family Handbook and the Terms of Operation.		
2	Change in teacher/staff handbook	Updates and changes to the Employee Handbook to remain consistent with applicable law, best practices, and AF policies.		
3	Change in Grade Level Configuration	Approval of enrollment pathways: AF East Brooklyn HS is grades 9-12 of AF Brownsville; AF Brooklyn HS is grades 9-12 of AF Crown Heights; and AF University Prep HS is grades 9-12 of AF East New York; and other applicable AF schools serve through grades 8 and then transfer students to these HS programs. Future HS pathways TBD.	6/8/2017	10/11/2017
4	Change in Bylaws	Revised bylaws approved.	6/7/2018	Pending
5				

**o. Name and Position of Individual(s) Who Completed the 2016-17 Annual Report.**

Peter Cymrot, General Counsel

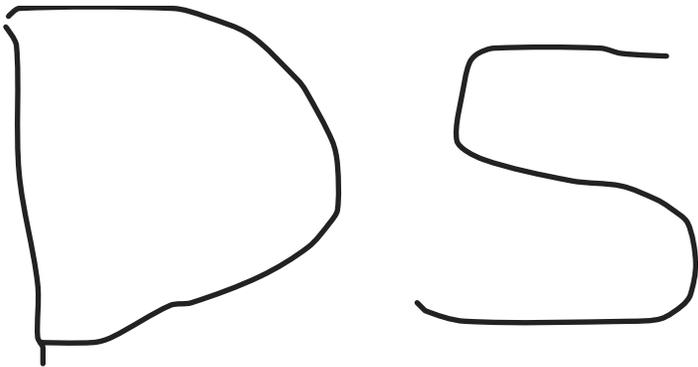
**p. Our signatures (Head of School and Board President) below attest that all of the information contained herein is truthful and accurate and that this charter school is in compliance with all aspects of its charter, and with all pertinent Federal, State, and local laws, regulations, and rules. We understand that if any information in any part of this report is found to have been deliberately misrepresented, that will constitute grounds for the revocation of our charter. Check **YES** if you agree and then use the mouse on your PC or the stylist on your mobile device to sign your name).**

Yes

**Signature, Head of Charter School**

Handwritten signature consisting of the letters 'J', 'S', and 'T' in a cursive style.

**Signature, President of the Board of Trustees**

Handwritten signature consisting of the letters 'D' and 'S' in a cursive style.

**Date**

2018/07/24

**Thank you.**



# Entry 2 NYS School Report Card Link

Last updated: 07/24/2018

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## **ACHIEVEMENT FIRST ENDEAVOR CS (SUNY TRUSTEES)**

**1. CHARTER AUTHORIZER (As of June 30th, 2018)**      SUNY-Authorized Charter School

(For technical reasons, please re-select authorizer name from the drop down menu).

**2. NEW YORK STATE REPORT CARD**

<https://data.nysed.gov/reportcard.php?year=2017&instid=800000059324>

**Provide a direct URL or web link to the most recent New York State School Report Card for the charter school (See <https://reportcards.nysed.gov/>).**

(Charter schools completing year one will not yet have a School Report Card or link to one. Please type "URL is not available" in the space provided).



# Entry 4 Expenditures per Child

Created: 07/25/2018 • Last updated: 07/30/2018

## ACHIEVEMENT FIRST ENDEAVOR CS (SUNY TRUSTEES)Section Heading

### Financial Information

This information is required of ALL charter schools. Provide the following measures of fiscal performance of the charter school in Appendix B (Total Expenditures and Administrative Expenditures Per Child):

### 1. Total Expenditures Per Child

To calculate '**Total Expenditures per Child**' take total expenditures (from the unaudited 2017-18 Schedule of Functional Expenses) and divide by the year end FTE student enrollment. (Integers Only. No dollar signs or commas).

**Note:** *The information on the Schedule of Functional Expenses on pages 41-43 of the Audit Guide can help schools locate the amounts to use in the two per pupil calculations:* <http://www.p12.nysed.gov/psc/AuditGuide.html>

Line 1: Total Expenditures	18722031
Line 2: Year End FTE student enrollment	1001
Line 3: Divide Line 1 by Line 2	18753

## 2. Administrative Expenditures per Child

To calculate **'Administrative Expenditures per Child'** To calculate "Administrative Expenditures per Child" first *add* together the following:

1. Take the relevant portion from the 'personnel services cost' row and the 'management and general' column (from the unaudited 2017-18 Schedule of Functional Expenses)
2. Any contracted administrative/management fee paid to other organizations or corporations
3. Take the total from above and divide it by the year-end FTE enrollment. The relevant portion that must be included in this calculation is defined as follows:

Administrative Expenditures: Administration and management of the charter school includes the activities and personnel of the offices of the chief school officer, the finance or business offices, school operations personnel, data management and reporting, human resources, technology, etc. It also includes those administrative and management services provided by other organizations or corporations on behalf of the charter school for which the charter school pays a fee or other compensation. Do not include the FTE of personnel whose role is to directly support the instructional program.

### Notes:

**The information on the Schedule of Functional Expenses on pages 41-43 of the Audit Guide can help schools locate the amounts to use in the two per pupil calculations:**

**<http://www.p12.nysed.gov/psc/AuditGuide.html>.**

**Employee benefit costs or expenditures should not be reported in the above calculations.**

Line 1: Relevant Personnel Services Cost (Row)	1268714
Line 2: Management and General Cost (Column)	518416
Line 3: Sum of Line 1 and Line 2	1787130
Line 5: Divide Line 3 by the Year End FTE student enrollment	1785

**Thank you.**



**GENERAL INSTRUCTIONS FOR  
ANNUAL BUDGET/QUARTERLY REPORT**

**TEMPLATE TABS**

**1- GRAY tab contains the Instructions**

<a href="#">Instructions</a>	Provides description of tabs and input requirements.
<a href="#">Funding by District</a>	Charter School Tuition Rates

**2- BLUE tabs require input of information**

<a href="#">1.) Name of School</a>	>Select school name from list. >Enter contact information.
<a href="#">2.) Enrollment</a>	Enter enrollment information for Annual Budget (& Revisions) and Quarterly Actuals. Includes: >Enrollment by Grade >Enrollment by District
<a href="#">3.) Staffing Plan</a>	Enter staffing plan information for Annual Budget (& Revisions) and Quarterly Actuals. Includes: >Full Time Equivalent (FTE), by Position Category, By Quarter
<a href="#">4.) Yearly Budget</a>	Enter Yearly Budget information. Includes: >"Pior Year" column may be completed based upon preliminary data, and adjusted with Annual Audited data when the Quarter 2 Actuals are being submitted. (Note: Quarterly Revenue allocation may be set) >Budgeted Enrollment data and Per Pupil Revenue for the current year are populated based upon input on tab "2.) Enrollment." >Budgeted FTE for current year is populated based upon input on tab "3.) Staffing Plan." >All other sources of revenue >All expenses >Budget Revisions, as necessary and <i>approved</i> by the school's Board of Directors, should be submitted when submitting Quarterly Actuals
<a href="#">5.) Balance Sheet</a>	Enter Balance Sheet information for EdCorps. Separate schools merged into a primary EdCorp should NOT use this tab. >"Pior Year" column may be completed based upon preliminary data, and adjusted with Annual Audited data when the Quarter 2 Actuals are being submitted.

<a href="#">6.) Quarterly Report</a>	Enter Actual Quarterly Report information . Includes: >Actual Enrollment data and Per Pupil Revenue for the current year are populated based upon input on tab "2.) Enrollment." >Actual FTE for current year is populated based upon input on tab "3.) Staffing Plan." >All other sources of revenue >All expenses
<a href="#">7.) Annual Report Requirement</a>	Complete when submitting Actual Quarter 4.

**CELL COLORS & GUIDANCE COMMENTS**

-  = Enter information into the light BLUE shaded cells.
-  = Cells labeled in ORANGE containe guidance regarding the input of information.
-  = Cells containing RED triangles in the upper right corner contain "guidance comments" on that particular line item. Please "mouse-over" the triangle to reveal each comment.

**Charter Funding Alphabetical By NYS School District  
\* (Sum of Charter School Basic Tuition and Supplemental Basic Tuition)**



**ANNUAL BUDGET & QUARTERLY REPORT TEMPLATE**

**Achievement First Endeavor Charter School**

**SCHOOL**

<b>Name:</b>	Achievement First Endeavor Charter School
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**CONTACT INFORMATION**

<b>Contact Name:</b>	Jennifer Rhoads
<b>Contact Title:</b>	Associate Director, Finance
<b>Contact Email:</b>	[REDACTED]
<b>Contact Phone:</b>	[REDACTED]

**REPORT PERIOD**

<b>Current Academic Year:</b>	2017-18
<b>Prior Academic Year:</b>	2016-17









**EMENT FIRST ENDEAVOR CHARTER SCHOOL  
2017-18**

**ACHIEVEMENT FIRST ENDEAVOR CHARTER SCHOOL  
2017-18**

**PLAN - FULL TIME EQUIVALENT**

**STAFFING PLAN - FULL TIME EQUIVALENT ("FTE")**

*\*NOTE: Enter the number of FTE positions in the "blue" cells.*

*\*NOTE: Enter the number of FTE positions in the "blue" cells.*

*\*NOTE: If there are NO budget revisions at the time of quarterly submittal leave the 'REVISED' Column(s) COMPLETELY BLANK.*

ADMINISTRATIVE PERSONNEL FTE	ADMINISTRATIVE PERSONNEL FTE
Executive Management	Executive Management
Instructional Management	Instructional Management
Deans, Directors & Coordinators	Deans, Directors & Coordinators
CFO / Director of Finance	CFO / Director of Finance
Operation / Business Manager	Operation / Business Manager
Administrative Staff	Administrative Staff
<b>TOTAL ADMINISTRATIVE STAFF</b>	<b>TOTAL ADMINISTRATIVE STAFF</b>

PRIOR YEAR
2016-17
ACTUAL
0.0

ANNUAL BUDGETED FTE							
Q1		Q2		Q3		Q4	
Original	Revised	Original	Revised	Original	Revised	Original	Revised
4.0		4.0		4.0		4.0	
11.0		11.0		11.0		11.0	
2.0		2.0		2.0		2.0	
6.0		6.0		6.0		6.0	
23.0	0.0	23.0	0.0	23.0	0.0	23.0	0.0

INSTRUCTIONAL PERSONNEL FTE	INSTRUCTIONAL PERSONNEL FTE
Teachers - Regular	Teachers - Regular
Teachers - SPED	Teachers - SPED
Substitute Teachers	Substitute Teachers
Teaching Assistants	Teaching Assistants
Specialty Teachers	Specialty Teachers
Aides	Aides
Therapists & Counselors	Therapists & Counselors
Other	Other
<b>TOTAL INSTRUCTIONAL</b>	<b>TOTAL INSTRUCTIONAL</b>

PRIOR YEAR
2016-17
ACTUAL
0.0

ANNUAL BUDGETED FTE							
Q1		Q2		Q3		Q4	
Original	Revised	Original	Revised	Original	Revised	Original	Revised
73.0		73.0		73.0		73.0	
10.0		10.0		10.0		10.0	
5.0		5.0		5.0		5.0	
88.0	0.0	88.0	0.0	88.0	0.0	88.0	0.0

NON-INSTRUCTIONAL PERSONNEL FTE	NON-INSTRUCTIONAL PERSONNEL FTE
Nurse	Nurse
Librarian	Librarian
Custodian	Custodian
Security	Security
Other	Other
<b>TOTAL NON-INSTRUCTIONAL</b>	<b>TOTAL NON-INSTRUCTIONAL</b>

PRIOR YEAR
2016-17
ACTUAL
0.0

ANNUAL BUDGETED FTE							
Q1		Q2		Q3		Q4	
Original	Revised	Original	Revised	Original	Revised	Original	Revised
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0

TOTAL PERSONNEL SERVICE FTE	TOTAL PERSONNEL SERVICE FTE

0.0
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111.0	0.0	111.0	0.0	111.0	0.0	111.0	0.0
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**EMENT FIRST ENDEAVOR CHART  
2017-18**

**PLAN - FULL TIME EQUIVALENT**

*\*NOTE: Enter the number of FTE positions in the "blue" cells.*

*Should be input.*

*\*NOTE: State the assumptions that are being made for personnel FTE levels.*

ADMINISTRATIVE PERSONNEL FTE	
	<b>Q4</b>
	<b>Actual</b>
Executive Management	2.0
Instructional Management	
Deans, Directors & Coordinators	15.0
CFO / Director of Finance	
Operation / Business Manager	2.0
Administrative Staff	6.0
<b>TOTAL ADMINISTRATIVE STAFF</b>	<b>25.0</b>

Description of Assumptions

INSTRUCTIONAL PERSONNEL FTE	
	<b>Q4</b>
	<b>Actual</b>
Teachers - Regular	66.0
Teachers - SPED	
Substitute Teachers	
Teaching Assistants	12.0
Specialty Teachers	
Aides	
Therapists & Counselors	1.0
Other	
<b>TOTAL INSTRUCTIONAL</b>	<b>79.0</b>

Description of Assumptions

NON-INSTRUCTIONAL PERSONNEL FTE	
	<b>Q4</b>
	<b>Actual</b>
Nurse	
Librarian	
Custodian	
Security	
Other	3.0
<b>TOTAL NON-INSTRUCTIONAL</b>	<b>3.0</b>

Description of Assumptions

<b>TOTAL PERSONNEL SERVICE FTE</b>	<b>107.0</b>
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**ACHIEVEMENT FIRST ENDEAVOR CHARTER SCHOOL**  
**Budget / Operating Plan**  
**2017-18**

<b>Total Revenue</b>	-	4,728,465	-	-	4,728,465	-	-	4,728,465
<b>Total Expenses</b>	-	3,704,484	-	-	3,704,484	-	-	3,704,484
<b>Net Income</b>	-	1,023,981	-	-	1,023,981	-	-	1,023,981
<b>Actual Student Enrollment</b>	-	1,050	-	-	1,050	-	-	1,050

	Prior Year Actual 2016-17 Revenue Per Pupil	1st Quarter - 7/1 - 9/30			2nd Quarter - 10/1 - 12/31			3rd Quarter
		Original Budget	Revised Budget	Variance	Original Budget	Revised Budget	Variance	Original Budget

**REVENUE**  
**REVENUES FROM STATE SOURCES**

2017-18  
Per Pupil Rate

*\*NOTE: If there are NO budget revisions at the time of quarterly submittal leave  
If budget revisions ARE made, the entire "REVISED" budget columns for the affected*

		PPR %/Qtr->						
Allocate Per Pupil Revenue by Quarter		25.0%	25.0%		25.0%	25.0%		25.0%
NYC CHANCELLOR'S OFFICE	14,527	3,813,338	-	-	3,813,338	-	-	3,813,338
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ACHIEVEMENT FIRST ENDEAVOR CHARTER SCHOOL								
Budget / Operating Plan								
2017-18								
<b>Total Revenue</b>	-	4,728,465	-	-	4,728,465	-	-	4,728,465
<b>Total Expenses</b>	-	3,704,484	-	-	3,704,484	-	-	3,704,484
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<b>Actual Student Enrollment</b>	-	1,050	-	-	1,050	-	-	1,050
	<b>Prior Year Actual</b>	<b>1st Quarter - 7/1 - 9/30</b>			<b>2nd Quarter - 10/1 - 12/31</b>			<b>3rd Q</b>
	<b>2016-17</b>	<b>Original</b>	<b>Revised</b>		<b>Original</b>	<b>Revised</b>		<b>Original</b>
	<b>Revenue Per</b>	<b>Budget</b>	<b>Budget</b>	<b>Variance</b>	<b>Budget</b>	<b>Budget</b>	<b>Variance</b>	<b>Budget</b>
	<b>Pupil</b>							
Charter School Program (CSP) Planning & Implementation				-			-	
Other				-			-	
Other				-			-	
<b>TOTAL REVENUE FROM FEDERAL SOURCES</b>	-	270,284	-	-	270,284	-	-	270,284
<b>LOCAL and OTHER REVENUE</b>								
Contributions and Donations				-			-	
Fundraising				-			-	
Erate Reimbursement		14,802		-	14,802		-	14,802
Earnings on Investments				-			-	
Interest Income				-			-	
Food Service (Income from meals)				-			-	
Text Book				-			-	
OTHER		192,587		-	192,587		-	192,587
<b>TOTAL REVENUE FROM LOCAL and OTHER SOURCES</b>	-	207,389	-	-	207,389	-	-	207,389
<b>TOTAL REVENUE</b>	-	<b>4,728,465</b>	-	-	<b>4,728,465</b>	-	-	<b>4,728,465</b>

**ACHIEVEMENT FIRST ENDEAVOR CHARTER SCHOOL**  
**Budget / Operating Plan**  
**2017-18**

<b>Total Revenue</b>	-	4,728,465	-	-	4,728,465	-	-	4,728,465
<b>Total Expenses</b>	-	3,704,484	-	-	3,704,484	-	-	3,704,484
<b>Net Income</b>	-	1,023,981	-	-	1,023,981	-	-	1,023,981
<b>Actual Student Enrollment</b>	-	1,050	-	-	1,050	-	-	1,050
	<b>Prior Year Actual</b>	<b>1st Quarter - 7/1 - 9/30</b>			<b>2nd Quarter - 10/1 - 12/31</b>			<b>3rd Q</b>
	<b>2016-17</b>	<b>Original</b>	<b>Revised</b>		<b>Original</b>	<b>Revised</b>		<b>Original</b>
	<b>Revenue Per</b>	<b>Budget</b>	<b>Budget</b>	<b>Variance</b>	<b>Budget</b>	<b>Budget</b>	<b>Variance</b>	<b>Budget</b>
	<b>Pupil</b>							

**EXPENSES**

**ADMINISTRATIVE STAFF PERSONNEL COSTS**

Avg. No.  
of Positions

Executive Management	4.00		305,432		-		305,432		-		305,432	
Instructional Management	-				-				-			
Deans, Directors & Coordinators	11.00				-				-			
CFO / Director of Finance	-				-				-			
Operation / Business Manager	2.00				-				-			
Administrative Staff	6.00				-				-			
<b>TOTAL ADMINISTRATIVE STAFF</b>	<b>23.00</b>		-	305,432		-	-	305,432		-	-	305,432

**INSTRUCTIONAL PERSONNEL COSTS**

Teachers - Regular	73.00		1,422,525		-		1,422,525		-		1,422,525	
Teachers - SPED	-		11,960		-		11,960		-		11,960	
Substitute Teachers	-				-				-			
Teaching Assistants	10.00				-				-			
Specialty Teachers	-				-				-			
Aides	-				-				-			
Therapists & Counselors	5.00				-				-			
Other	-		251,509		-		251,509		-		251,509	
<b>TOTAL INSTRUCTIONAL</b>	<b>88.00</b>		-	1,685,994		-	-	1,685,994		-	-	1,685,994

**NON-INSTRUCTIONAL PERSONNEL COSTS**

Nurse	-			-			-		-			
Librarian	-				-				-			
Custodian	-				-				-			
Security	-				-				-			
Other	-		269,760		-		269,760		-		269,760	
<b>TOTAL NON-INSTRUCTIONAL</b>	<b>-</b>		-	269,760		-	-	269,760		-	-	269,760

**SUBTOTAL PERSONNEL SERVICE COSTS**

	111.00		-		-		-		-		2,261,185
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**PAYROLL TAXES AND BENEFITS**

Payroll Taxes			6,578		-		6,578		-		6,578
Fringe / Employee Benefits			243,762		-		243,762		-		243,762

		ACHIEVEMENT FIRST ENDEAVOR CHARTER SCHOOL Budget / Operating Plan 2017-18							
<b>Total Revenue</b>		-	4,728,465	-	-	4,728,465	-	-	4,728,465
<b>Total Expenses</b>		-	3,704,484	-	-	3,704,484	-	-	3,704,484
<b>Net Income</b>		-	1,023,981	-	-	1,023,981	-	-	1,023,981
<b>Actual Student Enrollment</b>		-	1,050	-	-	1,050	-	-	1,050
		<b>Prior Year Actual</b>	<b>1st Quarter - 7/1 - 9/30</b>			<b>2nd Quarter - 10/1 - 12/31</b>			<b>3rd Quarter</b>
		<b>2016-17 Revenue Per Pupil</b>	<b>Original Budget</b>	<b>Revised Budget</b>	<b>Variance</b>	<b>Original Budget</b>	<b>Revised Budget</b>	<b>Variance</b>	<b>Original Budget</b>
Retirement / Pension					-			-	
TOTAL PAYROLL TAXES AND BENEFITS		-	250,340	-	-	250,340	-	-	250,340
<b>TOTAL PERSONNEL SERVICE COSTS</b>									
	111.00	-	2,511,526	-	-	2,511,526	-	-	2,511,526
<b>CONTRACTED SERVICES</b>									
Accounting / Audit			5,135		-	5,135		-	5,135
Legal			4,000		-	4,000		-	4,000
Management Company Fee			13,275		-	13,275		-	13,275
Nurse Services					-			-	
Food Service / School Lunch					-			-	
Payroll Services			6,110		-	6,110		-	6,110
Special Ed Services					-			-	
Titlement Services (i.e. Title I)					-			-	
Other Purchased / Professional / Consulting			38,688		-	38,688		-	38,688
TOTAL CONTRACTED SERVICES		-	67,208	-	-	67,208	-	-	67,208

**ACHIEVEMENT FIRST ENDEAVOR CHARTER SCHOOL**  
**Budget / Operating Plan**  
**2017-18**

<b>Total Revenue</b>	-	<b>4,728,465</b>	-	-	<b>4,728,465</b>	-	-	<b>4,728,465</b>
<b>Total Expenses</b>	-	<b>3,704,484</b>	-	-	<b>3,704,484</b>	-	-	<b>3,704,484</b>
<b>Net Income</b>	-	<b>1,023,981</b>	-	-	<b>1,023,981</b>	-	-	<b>1,023,981</b>
<b>Actual Student Enrollment</b>	-	<b>1,050</b>	-	-	<b>1,050</b>	-	-	<b>1,050</b>

	Prior Year Actual 2016-17 Revenue Per Pupil	1st Quarter - 7/1 - 9/30			2nd Quarter - 10/1 - 12/31			3rd Q
		Original Budget	Revised Budget	Variance	Original Budget	Revised Budget	Variance	Original Budget

**SCHOOL OPERATIONS**

Board Expenses			-			-		
Classroom / Teaching Supplies & Materials	21,340		-	21,340		-	21,340	
Special Ed Supplies & Materials			-			-		
Textbooks / Workbooks	201,210		-	201,210		-	201,210	
Supplies & Materials other	33,500		-	33,500		-	33,500	
Equipment / Furniture	1,500		-	1,500		-	1,500	
Telephone	6,825		-	6,825		-	6,825	
Technology	118,885		-	118,885		-	118,885	
Student Testing & Assessment			-			-		
Field Trips	25,000		-	25,000		-	25,000	
Transportation (student)			-			-		
Student Services - other	382,068		-	382,068		-	382,068	
Office Expense	28,250		-	28,250		-	28,250	
Staff Development	31,538		-	31,538		-	31,538	
Staff Recruitment	1,500		-	1,500		-	1,500	
Student Recruitment / Marketing			-			-		
School Meals / Lunch			-			-		
Travel (Staff)	500		-	500		-	500	
Fundraising			-			-		
Other	24,433		-	24,433		-	24,433	
<b>TOTAL SCHOOL OPERATIONS</b>	-	876,548	-	-	876,548	-	-	876,548

**FACILITY OPERATION & MAINTENANCE**

Insurance	15,768		-	15,768		-	15,768	
Janitorial	52,750		-	52,750		-	52,750	
Building and Land Rent / Lease / Facility Finance Interest	5,000.00		-	5,000.00		-	5,000.00	
Repairs & Maintenance	28,350		-	28,350		-	28,350	
Equipment / Furniture	16,000		-	16,000		-	16,000	
Security	60,535		-	60,535		-	60,535	
Utilities	70,800		-	70,800		-	70,800	
<b>TOTAL FACILITY OPERATION &amp; MAINTENANCE</b>	-	249,203	-	-	249,203	-	-	249,203

**DEPRECIATION & AMORTIZATION**  
**RESERVES / CONTINGENCY**

			-			-	
			-			-	

**ACHIEVEMENT FIRST ENDEAVOR CHARTER SCHOOL**  
**Budget / Operating Plan**  
**2017-18**

<b>Total Revenue</b>	-	4,728,465	-	-	4,728,465	-	-	4,728,465
<b>Total Expenses</b>	-	3,704,484	-	-	3,704,484	-	-	3,704,484
<b>Net Income</b>	-	1,023,981	-	-	1,023,981	-	-	1,023,981
<b>Actual Student Enrollment</b>	-	1,050	-	-	1,050	-	-	1,050
	<b>Prior Year Actual</b>	<b>1st Quarter - 7/1 - 9/30</b>			<b>2nd Quarter - 10/1 - 12/31</b>			<b>3rd Quarter</b>
	<b>2016-17</b>	<b>Original</b>	<b>Revised</b>		<b>Original</b>	<b>Revised</b>		<b>Original</b>
	<b>Revenue Per Pupil</b>	<b>Budget</b>	<b>Budget</b>	<b>Variance</b>	<b>Budget</b>	<b>Budget</b>	<b>Variance</b>	<b>Budget</b>
<b>TOTAL EXPENSES</b>	-	<u>3,704,484</u>	-	-	<u>3,704,484</u>	-	-	<u>3,704,484</u>
<b>NET INCOME</b>	-	<u>1,023,981</u>	-	-	<u>1,023,981</u>	-	-	<u>1,023,981</u>





<b>Total Revenue</b>	-	-	<b>4,728,465</b>	-	-
<b>Total Expenses</b>	-	-	<b>3,704,484</b>	-	-
<b>Net Income</b>	-	-	<b>1,023,981</b>	-	-
<b>Actual Student Enrollment</b>	-	-	<b>1,050</b>	-	-
	<b>Quarter - 1/1 - 3/31</b>		<b>4th Quarter - 4/1 - 6/30</b>		
	<b>Revised Budget</b>	<b>Variance</b>	<b>Original Budget</b>	<b>Revised Budget</b>	<b>Variance</b>
Charter School Program (CSP) Planning & Implementation		-			-
Other		-			-
Other		-			-
<b>TOTAL REVENUE FROM FEDERAL SOURCES</b>	-	-	270,284	-	-
<b>LOCAL and OTHER REVENUE</b>					
Contributions and Donations		-			-
Fundraising		-			-
Erate Reimbursement		-	14,802		-
Earnings on Investments		-			-
Interest Income		-			-
Food Service (Income from meals)		-			-
Text Book		-			-
OTHER		-	192,587		-
<b>TOTAL REVENUE FROM LOCAL and OTHER SOURCES</b>	-	-	207,389	-	-
<b>TOTAL REVENUE</b>	-	-	<b>4,728,465</b>	-	-

<b>Total Revenue</b>		-	-	<b>4,728,465</b>	-	-
<b>Total Expenses</b>		-	-	<b>3,704,484</b>	-	-
<b>Net Income</b>		-	-	<b>1,023,981</b>	-	-
<b>Actual Student Enrollment</b>		-	-	<b>1,050</b>	-	-
		<b>Quarter - 1/1 - 3/31</b>		<b>4th Quarter - 4/1 - 6/30</b>		
		<b>Revised</b>		<b>Original</b>	<b>Revised</b>	
		<b>Budget</b>	<b>Variance</b>	<b>Budget</b>	<b>Budget</b>	<b>Variance</b>
<b>EXPENSES</b>						
<b>ADMINISTRATIVE STAFF PERSONNEL COSTS</b>		Avg. No. of Positions				
Executive Management	4.00		-	305,432		-
Instructional Management	-		-			-
Deans, Directors & Coordinators	11.00		-			-
CFO / Director of Finance	-		-			-
Operation / Business Manager	2.00		-			-
Administrative Staff	6.00		-			-
<b>TOTAL ADMINISTRATIVE STAFF</b>	<b>23.00</b>	-	-	<b>305,432</b>	-	-
<b>INSTRUCTIONAL PERSONNEL COSTS</b>						
Teachers - Regular	73.00		-	1,422,525		-
Teachers - SPED	-		-	11,960		-
Substitute Teachers	-		-			-
Teaching Assistants	10.00		-			-
Specialty Teachers	-		-			-
Aides	-		-			-
Therapists & Counselors	5.00		-			-
Other	-		-	251,509		-
<b>TOTAL INSTRUCTIONAL</b>	<b>88.00</b>	-	-	<b>1,685,994</b>	-	-
<b>NON-INSTRUCTIONAL PERSONNEL COSTS</b>						
Nurse	-		-			-
Librarian	-		-			-
Custodian	-		-			-
Security	-		-			-
Other	-		-	269,760		-
<b>TOTAL NON-INSTRUCTIONAL</b>	<b>-</b>	-	-	<b>269,760</b>	-	-
<b>SUBTOTAL PERSONNEL SERVICE COSTS</b>		111.00	-	2,261,185	-	-
<b>PAYROLL TAXES AND BENEFITS</b>						
Payroll Taxes			-	6,578		-
Fringe / Employee Benefits			-	243,762		-

<b>Total Revenue</b>		-	-	<b>4,728,465</b>	-	-
<b>Total Expenses</b>		-	-	<b>3,704,484</b>	-	-
<b>Net Income</b>		-	-	<b>1,023,981</b>	-	-
<b>Actual Student Enrollment</b>		-	-	<b>1,050</b>	-	-
		<b>Quarter - 1/1 - 3/31</b>		<b>4th Quarter - 4/1 - 6/30</b>		
		<b>Revised Budget</b>	<b>Variance</b>	<b>Original Budget</b>	<b>Revised Budget</b>	<b>Variance</b>
Retirement / Pension			-			-
TOTAL PAYROLL TAXES AND BENEFITS		-	-	250,340	-	-
<b>TOTAL PERSONNEL SERVICE COSTS</b>						
	111.00	-	-	2,511,526	-	-
<b>CONTRACTED SERVICES</b>						
Accounting / Audit			-	5,135		-
Legal			-	4,000		-
Management Company Fee			-	13,275		-
Nurse Services			-			-
Food Service / School Lunch			-			-
Payroll Services			-	6,110		-
Special Ed Services			-			-
Titlement Services (i.e. Title I)			-			-
Other Purchased / Professional / Consulting			-	<u>38,688</u>		-
<b>TOTAL CONTRACTED SERVICES</b>		-	-	<b>67,208</b>	-	-

<b>Total Revenue</b>	-	-	<b>4,728,465</b>	-	-
<b>Total Expenses</b>	-	-	<b>3,704,484</b>	-	-
<b>Net Income</b>	-	-	<b>1,023,981</b>	-	-
<b>Actual Student Enrollment</b>	-	-	<b>1,050</b>	-	-
	<b>Quarter - 1/1 - 3/31</b>		<b>4th Quarter - 4/1 - 6/30</b>		
	<b>Revised Budget</b>	<b>Variance</b>	<b>Original Budget</b>	<b>Revised Budget</b>	<b>Variance</b>
<b>SCHOOL OPERATIONS</b>					
Board Expenses		-			-
Classroom / Teaching Supplies & Materials		-	21,340		-
Special Ed Supplies & Materials		-			-
Textbooks / Workbooks		-	201,210		-
Supplies & Materials other		-	33,500		-
Equipment / Furniture		-	1,500		-
Telephone		-	6,825		-
Technology		-	118,885		-
Student Testing & Assessment		-			-
Field Trips		-	25,000		-
Transportation (student)		-			-
Student Services - other		-	382,068		-
Office Expense		-	28,250		-
Staff Development		-	31,538		-
Staff Recruitment		-	1,500		-
Student Recruitment / Marketing		-			-
School Meals / Lunch		-			-
Travel (Staff)		-	500		-
Fundraising		-			-
Other		-	24,433		-
<b>TOTAL SCHOOL OPERATIONS</b>	-	-	<b>876,548</b>	-	-
<b>FACILITY OPERATION &amp; MAINTENANCE</b>					
Insurance		-	15,768		-
Janitorial		-	52,750		-
Building and Land Rent / Lease / Facility Finance Interest		-	5,000.00		-
Repairs & Maintenance		-	28,350		-
Equipment / Furniture		-	16,000		-
Security		-	60,535		-
Utilities		-	70,800		-
<b>TOTAL FACILITY OPERATION &amp; MAINTENANCE</b>	-	-	<b>249,203</b>	-	-
<b>DEPRECIATION &amp; AMORTIZATION</b>		-			-
<b>RESERVES / CONTINGENCY</b>		-			-

<b>Total Revenue</b>	-	-	<b>4,728,465</b>	-	-
<b>Total Expenses</b>	-	-	<b>3,704,484</b>	-	-
<b>Net Income</b>	-	-	<b>1,023,981</b>	-	-
<b>Actual Student Enrollment</b>	-	-	<b>1,050</b>	-	-
	<b>Quarter - 1/1 - 3/31</b>		<b>4th Quarter - 4/1 - 6/30</b>		
	<b>Revised</b>		<b>Original</b>	<b>Revised</b>	
	<b>Budget</b>	<b>Variance</b>	<b>Budget</b>	<b>Budget</b>	<b>Variance</b>
<b>TOTAL EXPENSES</b>	-	-	<u><b>3,704,484</b></u>	-	-
<b>NET INCOME</b>	-	-	<u><b>1,023,981</b></u>	-	-

<b>Total Revenue</b>	-	-	<b>4,728,465</b>	-	-
<b>Total Expenses</b>	-	-	<b>3,704,484</b>	-	-
<b>Net Income</b>	Quarter - 1/1 - 3/31		<b>1,023,981</b>	-	-
<b>Actual Student Enrollment</b>	-	-	<b>1,050</b>	-	-
	Quarter - 1/1 - 3/31		4th Quarter - 4/1 - 6/30		
	<b>Revised</b>		<b>Original</b>	<b>Revised</b>	
	<b>Budget</b>	<b>Variance</b>	<b>Budget</b>	<b>Budget</b>	<b>Variance</b>
<b>ENROLLMENT - *School Districts Are Linked To Above Entries*</b>					
<b>Number of Districts:</b>	-	-	1	-	-
NYC CHANCELLOR'S OFFICE	-	-	1,050	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	-
ALL OTHER School Districts: ( Weighted Avg )	-	-	-	-	-
<b>TOTAL ENROLLMENT</b>	-	-	<b>1,050</b>	-	-
<b>REVENUE PER PUPIL</b>	-	-	<b>4,503</b>	-	-
<b>EXPENSES PER PUPIL</b>	-	-	<b>3,528</b>	-	-



**ACHIEVEMENT FIRST ENDEAVOR CHARTER SCHOOL**  
**Budget / Operating Plan**

**2017-18**

<b>Total Revenue</b>	<b>18,913,859</b>	<b>18,913,859</b>	<b>-</b>	<b>18,913,859</b>	<b>18,913,859</b>
<b>Total Expenses</b>	<b>14,817,935</b>	<b>14,817,935</b>	<b>-</b>	<b>(14,817,935)</b>	<b>(14,817,935)</b>
<b>Net Income</b>	<b>4,095,923</b>	<b>4,095,923</b>	<b>-</b>	<b>4,095,923</b>	<b>4,095,923</b>
<b>Actual Student Enrollment</b>					
	<b>Total Year</b>			<b>VARIANCE</b>	
	<b>Original Budget</b>	<b>Revised Budget</b>	<b>Variance</b>	<b>Original Budget vs. PY Budget</b>	<b>Revised Budget vs. PY Budget</b>
Charter School Program (CSP) Planning & Implementation	-	-	-	-	-
Other	-	-	-	-	-
Other	-	-	-	-	-
<b>TOTAL REVENUE FROM FEDERAL SOURCES</b>	<b>1,081,137</b>	<b>1,081,137</b>	<b>-</b>	<b>1,081,137</b>	<b>1,081,137</b>
<b>LOCAL and OTHER REVENUE</b>					
Contributions and Donations	-	-	-	-	-
Fundraising	-	-	-	-	-
Erate Reimbursement	59,210	59,210	-	59,210	59,210
Earnings on Investments	-	-	-	-	-
Interest Income	-	-	-	-	-
Food Service (Income from meals)	-	-	-	-	-
Text Book	-	-	-	-	-
OTHER	<u>770,346</u>	<u>770,346</u>	<u>-</u>	<u>770,346</u>	<u>770,346</u>
<b>TOTAL REVENUE FROM LOCAL and OTHER SOURCES</b>	<b>829,556</b>	<b>829,556</b>	<b>-</b>	<b>829,556</b>	<b>829,556</b>
<b>TOTAL REVENUE</b>	<b><u>18,913,859</u></b>	<b><u>18,913,859</u></b>	<b><u>-</u></b>	<b><u>18,913,859</u></b>	<b><u>18,913,859</u></b>

**DESCRIPTION OF ASSUMPTIONS**

**ACHIEVEMENT FIRST ENDEAVOR CHARTER SCHOOL**  
**Budget / Operating Plan**

**2017-18**

<b>Total Revenue</b>	<b>18,913,859</b>	<b>18,913,859</b>	<b>-</b>	<b>18,913,859</b>	<b>18,913,859</b>
<b>Total Expenses</b>	<b>14,817,935</b>	<b>14,817,935</b>	<b>-</b>	<b>(14,817,935)</b>	<b>(14,817,935)</b>
<b>Net Income</b>	<b>4,095,923</b>	<b>4,095,923</b>	<b>-</b>	<b>4,095,923</b>	<b>4,095,923</b>
<b>Actual Student Enrollment</b>					

	Total Year			VARIANCE	
	Original Budget	Revised Budget	Variance	Original Budget vs. PY Budget	Revised Budget vs. PY Budget

**DESCRIPTION OF ASSUMPTIONS**

**EXPENSES**

**ADMINISTRATIVE STAFF PERSONNEL COSTS**

Avg. No.  
of Positions

Executive Management	4.00	1,221,727	1,221,727	-	(1,221,727)	(1,221,727)
Instructional Management	-	-	-	-	-	-
Deans, Directors & Coordinators	11.00	-	-	-	-	-
CFO / Director of Finance	-	-	-	-	-	-
Operation / Business Manager	2.00	-	-	-	-	-
Administrative Staff	6.00	-	-	-	-	-
<b>TOTAL ADMINISTRATIVE STAFF</b>	<b>23.00</b>	<b>1,221,727</b>	<b>1,221,727</b>	<b>-</b>	<b>(1,221,727)</b>	<b>(1,221,727)</b>

**INSTRUCTIONAL PERSONNEL COSTS**

Teachers - Regular	73.00	5,690,098	5,690,098	-	(5,690,098)	(5,690,098)
Teachers - SPED	-	47,840	47,840	-	(47,840)	(47,840)
Substitute Teachers	-	-	-	-	-	-
Teaching Assistants	10.00	-	-	-	-	-
Specialty Teachers	-	-	-	-	-	-
Aides	-	-	-	-	-	-
Therapists & Counselors	5.00	-	-	-	-	-
Other	-	1,006,036	1,006,036	-	(1,006,036)	(1,006,036)
<b>TOTAL INSTRUCTIONAL</b>	<b>88.00</b>	<b>6,743,974</b>	<b>6,743,974</b>	<b>-</b>	<b>(6,743,974)</b>	<b>(6,743,974)</b>

**NON-INSTRUCTIONAL PERSONNEL COSTS**

Nurse	-	-	-	-	-	-
Librarian	-	-	-	-	-	-
Custodian	-	-	-	-	-	-
Security	-	-	-	-	-	-
Other	-	1,079,040	1,079,040	-	(1,079,040)	(1,079,040)
<b>TOTAL NON-INSTRUCTIONAL</b>	<b>-</b>	<b>1,079,040</b>	<b>1,079,040</b>	<b>-</b>	<b>(1,079,040)</b>	<b>(1,079,040)</b>

**SUBTOTAL PERSONNEL SERVICE COSTS**

111.00	9,044,741	9,044,741	-	(9,044,741)	(9,044,741)
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**PAYROLL TAXES AND BENEFITS**

Payroll Taxes	-	26,312	26,312	-	(26,312)	(26,312)
Fringe / Employee Benefits	-	975,049	975,049	-	(975,049)	(975,049)

**ACHIEVEMENT FIRST ENDEAVOR CHARTER SCHOOL**  
**Budget / Operating Plan**  
**2017-18**

	Total Year			VARIANCE	
	Original Budget	Revised Budget	Variance	Original Budget vs. PY Budget	Revised Budget vs. PY Budget
<b>Total Revenue</b>	<b>18,913,859</b>	<b>18,913,859</b>	<b>-</b>	<b>18,913,859</b>	<b>18,913,859</b>
<b>Total Expenses</b>	<b>14,817,935</b>	<b>14,817,935</b>	<b>-</b>	<b>(14,817,935)</b>	<b>(14,817,935)</b>
<b>Net Income</b>	<b>4,095,923</b>	<b>4,095,923</b>	<b>-</b>	<b>4,095,923</b>	<b>4,095,923</b>
<b>Actual Student Enrollment</b>					
Retirement / Pension	-	-	-	-	-
TOTAL PAYROLL TAXES AND BENEFITS	1,001,361	1,001,361	-	(1,001,361)	(1,001,361)
<b>TOTAL PERSONNEL SERVICE COSTS</b>	10,046,103	10,046,103	-	(10,046,10)	(10,046,10)
<b>CONTRACTED SERVICES</b>					
Accounting / Audit	20,540	20,540	-	(20,540)	(20,540)
Legal	16,000	16,000	-	(16,000)	(16,000)
Management Company Fee	53,100	53,100	-	(53,100)	(53,100)
Nurse Services	-	-	-	-	-
Food Service / School Lunch	-	-	-	-	-
Payroll Services	24,440	24,440	-	(24,440)	(24,440)
Special Ed Services	-	-	-	-	-
Titlement Services (i.e. Title I)	-	-	-	-	-
Other Purchased / Professional / Consulting	154,750	154,750	-	(154,750)	(154,750)
<b>TOTAL CONTRACTED SERVICES</b>	268,830	268,830	-	(268,830)	(268,830)

111.00

**DESCRIPTION OF ASSUMPTIONS**

**ACHIEVEMENT FIRST ENDEAVOR CHARTER SCHOOL**  
**Budget / Operating Plan**  
**2017-18**

<b>Total Revenue</b>	<b>18,913,859</b>	<b>18,913,859</b>	<b>-</b>	<b>18,913,859</b>	<b>18,913,859</b>
<b>Total Expenses</b>	<b>14,817,935</b>	<b>14,817,935</b>	<b>-</b>	<b>(14,817,935)</b>	<b>(14,817,935)</b>
<b>Net Income</b>	<b>4,095,923</b>	<b>4,095,923</b>	<b>-</b>	<b>4,095,923</b>	<b>4,095,923</b>
<b>Actual Student Enrollment</b>					

	Total Year			VARIANCE	
	Original Budget	Revised Budget	Variance	Original Budget vs. PY Budget	Revised Budget vs. PY Budget

**DESCRIPTION OF ASSUMPTIONS**

**SCHOOL OPERATIONS**

Board Expenses	-	-	-	-	-
Classroom / Teaching Supplies & Materials	85,361	85,361	-	(85,361)	(85,361)
Special Ed Supplies & Materials	-	-	-	-	-
Textbooks / Workbooks	804,841	804,841	-	(804,841)	(804,841)
Supplies & Materials other	134,000	134,000	-	(134,000)	(134,000)
Equipment / Furniture	6,000	6,000	-	(6,000)	(6,000)
Telephone	27,300	27,300	-	(27,300)	(27,300)
Technology	475,538	475,538	-	(475,538)	(475,538)
Student Testing & Assessment	-	-	-	-	-
Field Trips	100,000	100,000	-	(100,000)	(100,000)
Transportation (student)	-	-	-	-	-
Student Services - other	1,528,270	1,528,270	-	(1,528,270)	(1,528,270)
Office Expense	113,000	113,000	-	(113,000)	(113,000)
Staff Development	126,150	126,150	-	(126,150)	(126,150)
Staff Recruitment	6,000	6,000	-	(6,000)	(6,000)
Student Recruitment / Marketing	-	-	-	-	-
School Meals / Lunch	-	-	-	-	-
Travel (Staff)	2,000	2,000	-	(2,000)	(2,000)
Fundraising	-	-	-	-	-
Other	97,732	97,732	-	(97,732)	(97,732)
<b>TOTAL SCHOOL OPERATIONS</b>	<b>3,506,193</b>	<b>3,506,193</b>	<b>-</b>	<b>(3,506,193)</b>	<b>(3,506,193)</b>

**FACILITY OPERATION & MAINTENANCE**

Insurance	63,071	63,071	-	(63,071)	(63,071)
Janitorial	211,000	211,000	-	(211,000)	(211,000)
Building and Land Rent / Lease / Facility Finance Interest	20,000	20,000	-	(20,000)	(20,000)
Repairs & Maintenance	113,400	113,400	-	(113,400)	(113,400)
Equipment / Furniture	64,000	64,000	-	(64,000)	(64,000)
Security	242,139	242,139	-	(242,139)	(242,139)
Utilities	283,200	283,200	-	(283,200)	(283,200)
<b>TOTAL FACILITY OPERATION &amp; MAINTENANCE</b>	<b>996,810</b>	<b>996,810</b>	<b>-</b>	<b>(996,810)</b>	<b>(996,810)</b>

**DEPRECIATION & AMORTIZATION**  
**RESERVES / CONTINGENCY**

	-	-	-	-	-
	-	-	-	-	-

**ACHIEVEMENT FIRST ENDEAVOR CHARTER SCHOOL**  
**Budget / Operating Plan**  
**2017-18**

<b>Total Revenue</b>	<b>18,913,859</b>	<b>18,913,859</b>	<b>-</b>	<b>18,913,859</b>	<b>18,913,859</b>
<b>Total Expenses</b>	<b>14,817,935</b>	<b>14,817,935</b>	<b>-</b>	<b>(14,817,935)</b>	<b>(14,817,935)</b>
<b>Net Income</b>	<b>4,095,923</b>	<b>4,095,923</b>	<b>-</b>	<b>4,095,923</b>	<b>4,095,923</b>
<b>Actual Student Enrollment</b>					
	<b>Total Year</b>			<b>VARIANCE</b>	
	<b>Original Budget</b>	<b>Revised Budget</b>	<b>Variance</b>	<b>Original Budget vs. PY Budget</b>	<b>Revised Budget vs. PY Budget</b>
<b>TOTAL EXPENSES</b>	<u>14,817,935</u>	<u>14,817,935</u>	-	<del>(14,817,935)</del>	<del>(14,817,935)</del>
<b>NET INCOME</b>	<u>4,095,923</u>	<u>4,095,923</u>	-	<u>4,095,923</u>	<u>4,095,923</u>

**DESCRIPTION OF ASSUMPTIONS**

**ACHIEVEMENT FIRST ENDEAVOR CHARTER SCHOOL  
Budget / Operating Plan**

**2017-18**

<b>Total Revenue</b>	<b>18,913,859</b>	<b>18,913,859</b>	<b>-</b>	<b>18,913,859</b>	<b>18,913,859</b>
<b>Total Expenses</b>	<b>14,817,935</b>	<b>14,817,935</b>	<b>-</b>	<b>(14,817,935)</b>	<b>(14,817,935)</b>
<b>Net Income</b>	<b>4,095,923</b>	<b>4,095,923</b>	<b>-</b>	<b>4,095,923</b>	<b>4,095,923</b>
<b>Actual Student Enrollment</b>					
	<b>Total Year</b>			<b>VARIANCE</b>	
	<b>Original Budget</b>	<b>Revised Budget</b>	<b>Variance</b>	<b>Original Budget vs. PY Budget</b>	<b>Revised Budget vs. PY Budget</b>

**DESCRIPTION OF ASSUMPTIONS**

**ENROLLMENT - \*School Districts Are Linked To Above Entries\***

**Number of Districts:**

NYC CHANCELLOR'S OFFICE

- 
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- 
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- 
- 

ALL OTHER School Districts: ( Weighted Avg )

**TOTAL ENROLLMENT**

**REVENUE PER PUPIL**

**EXPENSES PER PUPIL**

**ACHIEVEMENT FIRST ENDEAVOR CHARTER SCHOOL**

DO NOT ENTER BALANCE SHEET DATA ON THIS  
TEMPLATE

Balance sheet data should for the Ed Corp:  
Achievement First Brooklyn Charter Schools  
should be entered on the template for  
Achievement First Bushwick Charter School.

**BALANCE SHEET  
2017-18**

	<u>Prior Year</u>	Q1	Q2	Q3	Q4
	<u>2016-17</u>	<u>As of 9/30</u>	<u>As of 12/31</u>	<u>As of 3/31</u>	<u>As of 6/30</u>
<b><u>ASSETS</u></b>					
<b><u>CURRENT ASSETS</u></b>					
Cash and cash equivalents	-	-	-	-	-
Grants and contracts receivable	-	-	-	-	-
Accounts receivables	-	-	-	-	-
Prepaid Expenses	-	-	-	-	-
Contributions and other receivables	-	-	-	-	-
<b>TOTAL CURRENT ASSETS</b>	-	-	-	-	-
<b><u>PROPERTY, BUILDING AND EQUIPMENT, net</u></b>	-	-	-	-	-
<b><u>OTHER ASSETS</u></b>	-	-	-	-	-
<b>TOTAL ASSETS</b>	-	-	-	-	-
<b><u>LIABILITIES AND NET ASSETS</u></b>					
<b><u>CURRENT LIABILITIES</u></b>					
Accounts payable and accrued expenses	-	-	-	-	-
Accrued payroll and benefits	-	-	-	-	-
Deferred Revenue	-	-	-	-	-
Current maturities of long-term debt	-	-	-	-	-
Short Term Debt - Bonds, Notes Payable	-	-	-	-	-
Other	-	-	-	-	-
<b>TOTAL CURRENT LIABILITIES</b>	-	-	-	-	-
<b><u>LONG-TERM DEBT and NOTES PAYABLE, net current maturities</u></b>	-	-	-	-	-
<b>TOTAL LIABILITIES</b>	-	-	-	-	-
<b><u>NET ASSETS</u></b>					
Unrestricted	-	-	-	-	-
Temporarily restricted	-	-	-	-	-
<b>TOTAL NET ASSETS</b>	-	-	-	-	-
<b>TOTAL LIABILITIES AND NET ASSETS</b>	-	-	-	-	-



**QUARTER 4**

**ACHIEVEMENT FIRST ENDEAVOR CH,  
Budget / Operating Plan**

**2017-18**

<b>Total Revenue</b>	<b>4,387,526</b>	<b>4,728,465</b>	<b>(340,939)</b>	<b>4,501,830</b>	<b>4,728,465</b>	<b>(226,635)</b>	<b>4,689,020</b>
<b>Total Expenses</b>	<b>4,841,710</b>	<b>3,704,484</b>	<b>(1,137,226)</b>	<b>4,401,108</b>	<b>3,704,484</b>	<b>(696,624)</b>	<b>4,855,205</b>
<b>Net Income</b>	<b>(454,184)</b>	<b>1,023,981</b>	<b>(1,478,165)</b>	<b>100,722</b>	<b>1,023,981</b>	<b>(923,259)</b>	<b>(166,185)</b>
<b>Actual Student Enrollment</b>	<b>1,027</b>	<b>1,050</b>	<b>(23)</b>	<b>1,017</b>	<b>1,050</b>	<b>(33)</b>	<b>1,006</b>

	1st Quarter - 7/1 - 9/30			2nd Quarter - 10/1 - 12/31			3rd Quarter
	Actual	Current Budget	Variance	Actual	Current Budget	Variance	Actual
	<p><b>*NOTE: Enrollment, Revenue and Expenditure Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed</b></p>						
Other		-	-		-	-	
TOTAL REVENUE FROM FEDERAL SOURCES	-	270,284	(270,284)	262,988	270,284	(7,296)	443,645
<b>LOCAL and OTHER REVENUE</b>							
Contributions and Donations		-	-		-	-	
Fundraising		-	-		-	-	
Erate Reimbursement		14,802	(14,802)		14,802	(14,802)	
Earnings on Investments		-	-		-	-	
Interest Income		-	-		-	-	
Food Service (Income from meals)		-	-		-	-	
Text Book		-	-		-	-	
OTHER		192,587	(192,587)		192,587	(192,587)	
TOTAL REVENUE FROM LOCAL and OTHER SOURCES	-	207,389	(207,389)	-	207,389	(207,389)	-
<b>TOTAL REVENUE</b>	<b>4,387,526</b>	<b>4,728,465</b>	<b>(340,939)</b>	<b>4,501,830</b>	<b>4,728,465</b>	<b>(226,635)</b>	<b>4,689,020</b>

**2017-18**

<b>Total Revenue</b>	<b>4,387,526</b>	<b>4,728,465</b>	<b>(340,939)</b>	<b>4,501,830</b>	<b>4,728,465</b>	<b>(226,635)</b>	<b>4,689,020</b>
<b>Total Expenses</b>	<b>4,841,710</b>	<b>3,704,484</b>	<b>(1,137,226)</b>	<b>4,401,108</b>	<b>3,704,484</b>	<b>(696,624)</b>	<b>4,855,205</b>
<b>Net Income</b>	<b>(454,184)</b>	<b>1,023,981</b>	<b>(1,478,165)</b>	<b>100,722</b>	<b>1,023,981</b>	<b>(923,259)</b>	<b>(166,185)</b>
<b>Actual Student Enrollment</b>	<b>1,027</b>	<b>1,050</b>	<b>(23)</b>	<b>1,017</b>	<b>1,050</b>	<b>(33)</b>	<b>1,006</b>

**\*NOTE: Enrollment, Revenue and Expenditure Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed**

1st Quarter - 7/1 - 9/30			2nd Quarter - 10/1 - 12/31			3rd Quarter
Actual	Current Budget	Variance	Actual	Current Budget	Variance	Actual

**EXPENSES**

Quarter 4

**ADMINISTRATIVE STAFF PERSONNEL COSTS**

No. of Positions

Executive Management	2.00	416,552	305,432	(111,120)	407,312	305,432	(101,880)	426,133
Instructional Management	-	-	-	-	-	-	-	-
Deans, Directors & Coordinators	15.00	-	-	-	-	-	-	-
CFO / Director of Finance	-	-	-	-	-	-	-	-
Operation / Business Manager	2.00	-	-	-	-	-	-	-
Administrative Staff	6.00	-	-	-	-	-	-	-
<b>TOTAL ADMINISTRATIVE STAFF</b>	<b>25.00</b>	<b>416,552</b>	<b>305,432</b>	<b>(111,120)</b>	<b>407,312</b>	<b>305,432</b>	<b>(101,880)</b>	<b>426,133</b>

**INSTRUCTIONAL PERSONNEL COSTS**

Teachers - Regular	66.00	1,791,712	1,422,525	(369,188)	1,717,780	1,422,525	(295,256)	1,813,729
Teachers - SPED	-	11,518	11,960	442	11,960	11,960	(0)	11,960
Substitute Teachers	-	-	-	-	-	-	-	-
Teaching Assistants	12.00	-	-	-	-	-	-	-
Specialty Teachers	-	-	-	-	-	-	-	-
Aides	-	-	-	-	-	-	-	-
Therapists & Counselors	1.00	-	-	-	-	-	-	-
Other	-	375,996	251,509	(124,487)	347,411	251,509	(95,902)	366,323
<b>TOTAL INSTRUCTIONAL</b>	<b>79.00</b>	<b>2,179,226</b>	<b>1,685,994</b>	<b>(493,232)</b>	<b>2,077,151</b>	<b>1,685,994</b>	<b>(391,157)</b>	<b>2,192,012</b>

**NON-INSTRUCTIONAL PERSONNEL COSTS**

Nurse	-	-	-	-	-	-	-	-
Librarian	-	-	-	-	-	-	-	-
Custodian	-	-	-	-	-	-	-	-
Security	-	-	-	-	-	-	-	-
Other	3.00	349,267	269,760	(79,507)	347,972	269,760	(78,212)	373,954
<b>TOTAL NON-INSTRUCTIONAL</b>	<b>3.00</b>	<b>349,267</b>	<b>269,760</b>	<b>(79,507)</b>	<b>347,972</b>	<b>269,760</b>	<b>(78,212)</b>	<b>373,954</b>

**SUBTOTAL PERSONNEL SERVICE COSTS**

	107.00	2,945,045	2,261,185	(683,860)	2,832,435	2,261,185	(571,250)	2,992,099
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**PAYROLL TAXES AND BENEFITS**

Payroll Taxes		8,628	6,578	(2,050)	8,541	6,578	(1,963)	9,107
Fringe / Employee Benefits		371,679	243,762	(127,917)	202,643	243,762	41,119	308,553
Retirement / Pension		-	-	-	-	-	-	-
<b>TOTAL PAYROLL TAXES AND BENEFITS</b>		<b>380,307</b>	<b>250,340</b>	<b>(129,967)</b>	<b>211,184</b>	<b>250,340</b>	<b>39,156</b>	<b>317,660</b>

**TOTAL PERSONNEL SERVICE COSTS**

	107.00	3,325,352	2,511,526	(813,826)	3,043,619	2,511,526	(532,093)	3,309,759
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**QUARTER 4**

**ACHIEVEMENT FIRST ENDEAVOR CH,  
Budget / Operating Plan**

**2017-18**

<b>Total Revenue</b>	<b>4,387,526</b>	<b>4,728,465</b>	<b>(340,939)</b>	<b>4,501,830</b>	<b>4,728,465</b>	<b>(226,635)</b>	<b>4,689,020</b>
<b>Total Expenses</b>	<b>4,841,710</b>	<b>3,704,484</b>	<b>(1,137,226)</b>	<b>4,401,108</b>	<b>3,704,484</b>	<b>(696,624)</b>	<b>4,855,205</b>
<b>Net Income</b>	<b>(454,184)</b>	<b>1,023,981</b>	<b>(1,478,165)</b>	<b>100,722</b>	<b>1,023,981</b>	<b>(923,259)</b>	<b>(166,185)</b>
<b>Actual Student Enrollment</b>	<b>1,027</b>	<b>1,050</b>	<b>(23)</b>	<b>1,017</b>	<b>1,050</b>	<b>(33)</b>	<b>1,006</b>

*NOTE: Enrollment, Revenue and Expenditure Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed	1st Quarter - 7/1 - 9/30			2nd Quarter - 10/1 - 12/31			3rd Quarter
	Actual	Current Budget	Variance	Actual	Current Budget	Variance	Actual
	<b>CONTRACTED SERVICES</b>						
Accounting / Audit		5,135	5,135		5,135	5,135	
Legal	13,125	4,000	(9,125)		4,000	4,000	
Management Company Fee		13,275	13,275	13,125	13,275	150	21,875
Nurse Services		-	-		-	-	
Food Service / School Lunch		-	-		-	-	
Payroll Services	5,644	6,110	466	8,484	6,110	(2,374)	8,010
Special Ed Services		-	-		-	-	
Titlment Services (i.e. Title I)		-	-		-	-	
Other Purchased / Professional / Consulting	30,073	38,688	8,615	68,649	38,688	(29,962)	40,022
<b>TOTAL CONTRACTED SERVICES</b>	<b>48,842</b>	<b>67,208</b>	<b>18,366</b>	<b>90,258</b>	<b>67,208</b>	<b>(23,051)</b>	<b>69,907</b>

**QUARTER 4**

**ACHIEVEMENT FIRST ENDEAVOR CH,  
Budget / Operating Plan**

**2017-18**

<b>Total Revenue</b>	<b>4,387,526</b>	<b>4,728,465</b>	<b>(340,939)</b>	<b>4,501,830</b>	<b>4,728,465</b>	<b>(226,635)</b>	<b>4,689,020</b>
<b>Total Expenses</b>	<b>4,841,710</b>	<b>3,704,484</b>	<b>(1,137,226)</b>	<b>4,401,108</b>	<b>3,704,484</b>	<b>(696,624)</b>	<b>4,855,205</b>
<b>Net Income</b>	<b>(454,184)</b>	<b>1,023,981</b>	<b>(1,478,165)</b>	<b>100,722</b>	<b>1,023,981</b>	<b>(923,259)</b>	<b>(166,185)</b>
<b>Actual Student Enrollment</b>	<b>1,027</b>	<b>1,050</b>	<b>(23)</b>	<b>1,017</b>	<b>1,050</b>	<b>(33)</b>	<b>1,006</b>

<p><b>*NOTE: Enrollment, Revenue and Expenditure Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed</b></p>	1st Quarter - 7/1 - 9/30			2nd Quarter - 10/1 - 12/31			3rd Quarter
	Actual	Current Budget	Variance	Actual	Current Budget	Variance	Actual

**SCHOOL OPERATIONS**

Board Expenses	-	-	-	-	-	-	-
Classroom / Teaching Supplies & Materials	25,517	21,340	(4,177)	6,776	21,340	14,564	14,535
Special Ed Supplies & Materials	-	-	-	-	-	-	-
Textbooks / Workbooks	57,615	201,210	143,595	128,147	201,210	73,063	246,982
Supplies & Materials other	26,979	33,500	6,521	32,607	33,500	893	30,909
Equipment / Furniture	1,379	1,500	121	1,493	1,500	7	582
Telephone	10,232	6,825	(3,407)	8,004	6,825	(1,179)	5,739
Technology	272,667	118,885	(153,782)	131,955	118,885	(13,070)	97,510
Student Testing & Assessment	-	-	-	1,045	-	(1,045)	226
Field Trips	-	25,000	25,000	10,812	25,000	14,188	11,867
Transportation (student)	-	-	-	-	-	-	-
Student Services - other	488,386	382,068	(106,318)	471,412	382,068	(89,344)	476,505
Office Expense	55,041	28,250	(26,791)	33,235	28,250	(4,985)	21,312
Staff Development	13,039	31,538	18,499	41,630	31,538	(10,093)	27,686
Staff Recruitment	-	1,500	1,500	330	1,500	1,170	-
Student Recruitment / Marketing	-	-	-	-	-	-	-
School Meals / Lunch	-	-	-	-	-	-	-
Travel (Staff)	4,105	500	(3,605)	(2,806)	500	3,306	403
Fundraising	-	-	-	-	-	-	-
Other	9,083	24,433	15,350	14,230	24,433	10,203	27,794
<b>TOTAL SCHOOL OPERATIONS</b>	<b>964,043</b>	<b>876,548</b>	<b>(87,495)</b>	<b>878,870</b>	<b>876,548</b>	<b>(2,322)</b>	<b>962,050</b>

**FACILITY OPERATION & MAINTENANCE**

Insurance	19,001	15,768	(3,233)	43,526	15,768	(27,758)	18,809
Janitorial	38,747	52,750	14,003	72,849	52,750	(20,099)	147,404
Building and Land Rent / Lease / Facility Finance Interest	(1,103)	5,000	6,103	-	5,000	5,000	-
Repairs & Maintenance	49,709	28,350	(21,359)	23,750	28,350	4,600	42,368
Equipment / Furniture	19,186	16,000	(3,186)	23,001	16,000	(7,001)	25,948
Security	22,738	60,535	37,797	40,309	60,535	20,226	84,787
Utilities	328,550	70,800	(257,750)	185,849	70,800	(115,049)	207,657
<b>TOTAL FACILITY OPERATION &amp; MAINTENANCE</b>	<b>476,828</b>	<b>249,203</b>	<b>(227,626)</b>	<b>389,284</b>	<b>249,203</b>	<b>(140,082)</b>	<b>526,973</b>

**DEPRECIATION & AMORTIZATION  
RESERVES / CONTINGENCY**

	-	-	-	-	-	-	-
	26,645	-	(26,645)	(923)	-	923	(13,484)

<b>TOTAL EXPENSES</b>	<b>4,841,710</b>	<b>3,704,484</b>	<b>(1,137,226)</b>	<b>4,401,108</b>	<b>3,704,484</b>	<b>(696,624)</b>	<b>4,855,205</b>
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**QUARTER 4**

**ACHIEVEMENT FIRST ENDEAVOR CH,  
Budget / Operating Pla**

**2017-18**

Total Revenue	4,387,526	4,728,465	(340,939)	4,501,830	4,728,465	(226,635)	4,689,020
Total Expenses	4,841,710	3,704,484	(1,137,226)	4,401,108	3,704,484	(696,624)	4,855,205
Net Income	(454,184)	1,023,981	(1,478,165)	100,722	1,023,981	(923,259)	(166,185)
Actual Student Enrollment	1,027	1,050	(23)	1,017	1,050	(33)	1,006

*NOTE: Enrollment, Revenue and Expenditure Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed	1st Quarter - 7/1 - 9/30			2nd Quarter - 10/1 - 12/31			3rd Q
	Actual	Current Budget	Variance	Actual	Current Budget	Variance	Actual
<b>NET INCOME</b>	<b>(454,184)</b>	<b>1,023,981</b>	<b>(1,478,165)</b>	<b>100,722</b>	<b>1,023,981</b>	<b>(923,259)</b>	<b>(166,185)</b>



**QUARTER 4**

**ARTER SCHOOL**

n

<b>Total Revenue</b>	<b>4,728,465</b>	<b>(39,445)</b>	<b>4,433,797</b>	<b>4,728,465</b>	<b>(294,668)</b>
<b>Total Expenses</b>	<b>3,704,484</b>	<b>(1,150,721)</b>	<b>4,624,008</b>	<b>3,704,484</b>	<b>(919,524)</b>
<b>Net Income</b>	<b>1,023,981</b>	<b>(1,190,166)</b>	<b>(190,211)</b>	<b>1,023,981</b>	<b>(1,214,192)</b>
<b>Actual Student Enrollment</b>	<b>1,050</b>	<b>(44)</b>	<b>1,001</b>	<b>1,050</b>	<b>(49)</b>

<p><b>*NOTE: Enrollment, Revenue and Expenditure Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed</b></p>	Quarter - 1/1 - 3/31		4th Quarter - 4/1 - 6/30		
	Current Budget	Variance	Actual	Current Budget	Variance

**REVENUE**

**REVENUES FROM STATE SOURCES**

Per Pupil Revenue

CY Per Pupil Rate

NYC CHANCELLOR'S OFFICE	14,527		3,813,338	(198,884)	3,549,787	3,813,338	(263,551)
-	-		-	-	-	-	-
-	-		-	-	-	-	-
-	-		-	-	-	-	-
-	-		-	-	-	-	-
-	-		-	-	-	-	-
-	-		-	-	-	-	-
-	-		-	-	-	-	-
-	-		-	-	-	-	-
-	-		-	-	-	-	-
-	-		-	-	-	-	-
-	-		-	-	-	-	-
-	-		-	-	-	-	-
-	-		-	-	-	-	-
-	-		-	-	-	-	-
-	-		-	-	-	-	-
-	-		-	-	-	-	-
ALL OTHER School Districts: ( Count = 0 )	-		-	-	-	-	-
TOTAL Per Pupil Revenue (Weighted Average Per Pupil Funding)	14,527		3,813,338	(198,884)	3,549,787	3,813,338	(263,551)
Special Education Revenue			437,454	193,025	512,574	437,454	75,120
Grants							
Stimulus			-	-	-	-	-
DYCD (Department of Youth and Community Development)			-	-	-	-	-
Other			-	-	-	-	-
NYC DoE Rental Assistance			-	-	-	-	-
Other			-	442	(442)	-	(442)
<b>TOTAL REVENUE FROM STATE SOURCES</b>			<b>4,250,792</b>	<b>(5,417)</b>	<b>4,061,919</b>	<b>4,250,792</b>	<b>(188,873)</b>

**REVENUE FROM FEDERAL FUNDING**

IDEA Special Needs

Title I

Title Funding - Other

School Food Service (Free Lunch)

Grants

    Charter School Program (CSP) Planning & Implementation

    Other

IDEA Special Needs			-	-	-	-	-
Title I			119,629	108,682	103,958	119,629	(15,671)
Title Funding - Other			3,184	(3,184)	-	3,184	(3,184)
School Food Service (Free Lunch)			147,472	42,863	267,920	147,472	120,448
Grants							
Charter School Program (CSP) Planning & Implementation			-	-	-	-	-
Other			-	25,000	-	-	-

**QUARTER 4**

**ARTER SCHOOL  
n**

<b>Total Revenue</b>	<b>4,728,465</b>	<b>(39,445)</b>	<b>4,433,797</b>	<b>4,728,465</b>	<b>(294,668)</b>
<b>Total Expenses</b>	<b>3,704,484</b>	<b>(1,150,721)</b>	<b>4,624,008</b>	<b>3,704,484</b>	<b>(919,524)</b>
<b>Net Income</b>	<b>1,023,981</b>	<b>(1,190,166)</b>	<b>(190,211)</b>	<b>1,023,981</b>	<b>(1,214,192)</b>
<b>Actual Student Enrollment</b>	<b>1,050</b>	<b>(44)</b>	<b>1,001</b>	<b>1,050</b>	<b>(49)</b>

*NOTE: Enrollment, Revenue and Expenditure Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed	Quarter - 1/1 - 3/31		4th Quarter - 4/1 - 6/30		
	Current Budget	Variance	Actual	Current Budget	Variance
Other	-	-		-	-
TOTAL REVENUE FROM FEDERAL SOURCES	270,284	173,361	371,878	270,284	101,594
<b>LOCAL and OTHER REVENUE</b>					
Contributions and Donations	-	-		-	-
Fundraising	-	-		-	-
Erate Reimbursement	14,802	(14,802)		14,802	(14,802)
Earnings on Investments	-	-		-	-
Interest Income	-	-		-	-
Food Service (Income from meals)	-	-		-	-
Text Book	-	-		-	-
OTHER	192,587	(192,587)		192,587	(192,587)
TOTAL REVENUE FROM LOCAL and OTHER SOURCES	207,389	(207,389)	-	207,389	(207,389)
<b>TOTAL REVENUE</b>	<b>4,728,465</b>	<b>(39,445)</b>	<b>4,433,797</b>	<b>4,728,465</b>	<b>(294,668)</b>

**QUARTER 4**

**ARTER SCHOOL**

n

<b>Total Revenue</b>	<b>4,728,465</b>	<b>(39,445)</b>	<b>4,433,797</b>	<b>4,728,465</b>	<b>(294,668)</b>
<b>Total Expenses</b>	<b>3,704,484</b>	<b>(1,150,721)</b>	<b>4,624,008</b>	<b>3,704,484</b>	<b>(919,524)</b>
<b>Net Income</b>	<b>1,023,981</b>	<b>(1,190,166)</b>	<b>(190,211)</b>	<b>1,023,981</b>	<b>(1,214,192)</b>
<b>Actual Student Enrollment</b>	<b>1,050</b>	<b>(44)</b>	<b>1,001</b>	<b>1,050</b>	<b>(49)</b>

<p><b>*NOTE: Enrollment, Revenue and Expenditure Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed</b></p>	<b>Quarter - 1/1 - 3/31</b>		<b>4th Quarter - 4/1 - 6/30</b>		
	<b>Current Budget</b>	<b>Variance</b>	<b>Actual</b>	<b>Current Budget</b>	<b>Variance</b>

**EXPENSES**

**ADMINISTRATIVE STAFF PERSONNEL COSTS**

	Quarter 4 No. of Positions				
Executive Management	2.00	305,432	(120,701)	448,834	305,432 (143,402)
Instructional Management	-	-	-	-	-
Deans, Directors & Coordinators	15.00	-	-	-	-
CFO / Director of Finance	-	-	-	-	-
Operation / Business Manager	2.00	-	-	-	-
Administrative Staff	6.00	-	-	-	-
<b>TOTAL ADMINISTRATIVE STAFF</b>	<b>25.00</b>	<b>305,432</b>	<b>(120,701)</b>	<b>448,834</b>	<b>305,432 (143,402)</b>

**INSTRUCTIONAL PERSONNEL COSTS**

Teachers - Regular	66.00	1,422,525	(391,205)	1,738,442	1,422,525 (315,918)
Teachers - SPED	-	11,960	(0)	9,967	11,960 1,993
Substitute Teachers	-	-	-	-	-
Teaching Assistants	12.00	-	-	-	-
Specialty Teachers	-	-	-	-	-
Aides	-	-	-	-	-
Therapists & Counselors	1.00	-	-	-	-
Other	-	251,509	(114,814)	351,369	251,509 (99,860)
<b>TOTAL INSTRUCTIONAL</b>	<b>79.00</b>	<b>1,685,994</b>	<b>(506,018)</b>	<b>2,099,778</b>	<b>1,685,994 (413,784)</b>

**NON-INSTRUCTIONAL PERSONNEL COSTS**

Nurse	-	-	-	-	-
Librarian	-	-	-	-	-
Custodian	-	-	-	-	-
Security	-	-	-	-	-
Other	3.00	269,760	(104,194)	371,091	269,760 (101,331)
<b>TOTAL NON-INSTRUCTIONAL</b>	<b>3.00</b>	<b>269,760</b>	<b>(104,194)</b>	<b>371,091</b>	<b>269,760 (101,331)</b>

**SUBTOTAL PERSONNEL SERVICE COSTS**

**PAYROLL TAXES AND BENEFITS**

Payroll Taxes		6,578	(2,529)	9,054	6,578 (2,476)
Fringe / Employee Benefits		243,762	(64,791)	214,137	243,762 29,625
Retirement / Pension		-	-	-	-
<b>TOTAL PAYROLL TAXES AND BENEFITS</b>		<b>250,340</b>	<b>(67,320)</b>	<b>223,191</b>	<b>250,340 27,149</b>

**TOTAL PERSONNEL SERVICE COSTS**

	107.00	2,511,526	(798,233)	3,142,894	2,511,526 (631,368)
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**QUARTER 4**

**ARTER SCHOOL  
n**

<b>Total Revenue</b>	<b>4,728,465</b>	<b>(39,445)</b>	<b>4,433,797</b>	<b>4,728,465</b>	<b>(294,668)</b>
<b>Total Expenses</b>	<b>3,704,484</b>	<b>(1,150,721)</b>	<b>4,624,008</b>	<b>3,704,484</b>	<b>(919,524)</b>
<b>Net Income</b>	<b>1,023,981</b>	<b>(1,190,166)</b>	<b>(190,211)</b>	<b>1,023,981</b>	<b>(1,214,192)</b>
<b>Actual Student Enrollment</b>	<b>1,050</b>	<b>(44)</b>	<b>1,001</b>	<b>1,050</b>	<b>(49)</b>

*NOTE: Enrollment, Revenue and Expenditure Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed	Quarter - 1/1 - 3/31		4th Quarter - 4/1 - 6/30		
	ARTER SCHOOL n Current Budget	Variance	Actual	Current Budget	Variance
<b>CONTRACTED SERVICES</b>					
Accounting / Audit	5,135	5,135		5,135	5,135
Legal	4,000	4,000		4,000	4,000
Management Company Fee	13,275	(8,600)		13,275	13,275
Nurse Services	-	-		-	-
Food Service / School Lunch	-	-		-	-
Payroll Services	6,110	(1,900)	5,775	6,110	335
Special Ed Services	-	-		-	-
Titlment Services (i.e. Title I)	-	-		-	-
Other Purchased / Professional / Consulting	38,688	(1,335)	34,531	38,688	4,157
<b>TOTAL CONTRACTED SERVICES</b>	<b>67,208</b>	<b>(2,700)</b>	<b>40,306</b>	<b>67,208</b>	<b>26,902</b>

**QUARTER 4**

**ARTER SCHOOL**

n

<b>Total Revenue</b>	<b>4,728,465</b>	<b>(39,445)</b>	<b>4,433,797</b>	<b>4,728,465</b>	<b>(294,668)</b>
<b>Total Expenses</b>	<b>3,704,484</b>	<b>(1,150,721)</b>	<b>4,624,008</b>	<b>3,704,484</b>	<b>(919,524)</b>
<b>Net Income</b>	<b>1,023,981</b>	<b>(1,190,166)</b>	<b>(190,211)</b>	<b>1,023,981</b>	<b>(1,214,192)</b>
<b>Actual Student Enrollment</b>	<b>1,050</b>	<b>(44)</b>	<b>1,001</b>	<b>1,050</b>	<b>(49)</b>

<p><b>*NOTE: Enrollment, Revenue and Expenditure Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed</b></p>	<b>Quarter - 1/1 - 3/31</b>		<b>4th Quarter - 4/1 - 6/30</b>		
	<b>Current Budget</b>	<b>Variance</b>	<b>Actual</b>	<b>Current Budget</b>	<b>Variance</b>

<b>SCHOOL OPERATIONS</b>					
Board Expenses	-	-	-	-	-
Classroom / Teaching Supplies & Materials	21,340	6,805	34,219	21,340	(12,879)
Special Ed Supplies & Materials	-	-	-	-	-
Textbooks / Workbooks	201,210	(45,772)	302,243	201,210	(101,033)
Supplies & Materials other	33,500	2,591	37,857	33,500	(4,357)
Equipment / Furniture	1,500	918	1,152	1,500	348
Telephone	6,825	1,086	7,211	6,825	(386)
Technology	118,885	21,375	196,882	118,885	(77,997)
Student Testing & Assessment	-	(226)	782	-	(782)
Field Trips	25,000	13,133	78,015	25,000	(53,015)
Transportation (student)	-	-	-	-	-
Student Services - other	382,068	(94,437)	478,733	382,068	(96,665)
Office Expense	28,250	6,938	20,270	28,250	7,980
Staff Development	31,538	3,852	35,875	31,538	(4,338)
Staff Recruitment	1,500	1,500	-	1,500	1,500
Student Recruitment / Marketing	-	-	-	-	-
School Meals / Lunch	-	-	-	-	-
Travel (Staff)	500	97	551	500	(51)
Fundraising	-	-	-	-	-
Other	24,433	(3,361)	(5,609)	24,433	30,042
<b>TOTAL SCHOOL OPERATIONS</b>	<b>876,548</b>	<b>(85,502)</b>	<b>1,188,181</b>	<b>876,548</b>	<b>(311,633)</b>
<b>FACILITY OPERATION &amp; MAINTENANCE</b>					
Insurance	15,768	(3,041)	15,338	15,768	430
Janitorial	52,750	(94,654)	64,923	52,750	(12,173)
Building and Land Rent / Lease / Facility Finance Interest	5,000	5,000	-	5,000	5,000
Repairs & Maintenance	28,350	(14,018)	50,883	28,350	(22,533)
Equipment / Furniture	16,000	(9,948)	28,737	16,000	(12,737)
Security	60,535	(24,252)	31,484	60,535	29,051
Utilities	70,800	(136,857)	58,454	70,800	12,346
<b>TOTAL FACILITY OPERATION &amp; MAINTENANCE</b>	<b>249,203</b>	<b>(277,771)</b>	<b>249,819</b>	<b>249,203</b>	<b>(617)</b>
<b>DEPRECIATION &amp; AMORTIZATION</b>	-	-	-	-	-
<b>RESERVES / CONTINGENCY</b>	-	13,484	2,808	-	(2,808)
<b>TOTAL EXPENSES</b>	<b>3,704,484</b>	<b>(1,150,721)</b>	<b>4,624,008</b>	<b>3,704,484</b>	<b>(919,524)</b>

**QUARTER 4**

**ARTER SCHOOL  
ARTER SCHOOL**

		n			
Total Revenue		4,728,465	(39,445)	4,433,797	4,728,465 (294,668)
Total Expenses		3,704,484	(1,150,721)	4,624,008	3,704,484 (919,524)
Net Income		1,023,981	(1,190,166)	(190,211)	1,023,981 (1,214,192)
Actual Student Enrollment		1,050	(44)	1,001	1,050 (49)
		Quarter - 1/1 - 3/31		4th Quarter - 4/1 - 6/30	
*NOTE: Enrollment, Revenue and Expenditure Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed		Quarter - 1/1 - 3/31			
		Current Budget	Variance	Actual	Current Budget
<b>NET INCOME</b>		<b>1,023,981</b>	<b>(1,190,166)</b>	<b>(190,211)</b>	<b>1,023,981 (1,214,192)</b>



**QUARTER 4**

**ACHIEVEMENT FIRST ENDEAVOR CHARTER SCHOOL  
Budget / Operating Plan**

**2017-18**

<b>Total Revenue</b>	<b>18,012,173</b>	<b>18,913,859</b>	<b>(901,686)</b>	<b>18,913,859</b>	<b>(901,686)</b>	<b>18,913,859</b>	<b>(901,686)</b>	<b>18,913,859</b>
<b>Total Expenses</b>	<b>18,722,031</b>	<b>14,817,935</b>	<b>(3,904,096)</b>	<b>14,817,935</b>	<b>(3,904,096)</b>	<b>14,817,935</b>	<b>(3,904,096)</b>	<b>14,817,935</b>
<b>Net Income</b>	<b>(709,858)</b>	<b>4,095,923</b>	<b>(4,805,781)</b>	<b>4,095,923</b>	<b>(4,805,781)</b>	<b>4,095,923</b>	<b>(4,805,781)</b>	<b>4,095,923</b>
<b>Actual Student Enrollment</b>	<b>1,001</b>	<b>1,050</b>	<b>(49)</b>	<b>1,050</b>	<b>(49)</b>	<b>1,050</b>	<b>(49)</b>	<b>1,050</b>

**\*NOTE: Enrollment, Revenue and Expenditure Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed**

**TOTALS AND VARIANCE ANALYSIS**

	<b>Actual</b>	<b>Current Budget (Current Quarter)</b>	<b>Actual vs. Current Budget</b>	<b>Current Budget - TY</b>	<b>Actual vs. Current Budget TY</b>	<b>Original Budget (Current Quarter)</b>	<b>Actual vs. Original Budget</b>	<b>Original Budget -</b>
<b>REVENUE</b>								
<b>REVENUES FROM STATE SOURCES</b>								
Per Pupil Revenue								
NYC CHANCELLOR'S OFFICE		<b>CY Per Pupil Rate</b>						
		14,527						
-								
-								
-								
-								
-								
-								
-								
-								
-								
-								
-								
-								
-								
-								
-								
-								
-								
-								
ALL OTHER School Districts: ( Count = 0 )								
TOTAL Per Pupil Revenue (Weighted Average Per Pupil Funding)		14,527						
Special Education Revenue								
Grants								
Stimulus								
DYCD (Department of Youth and Community Development)								
Other								
NYC DoE Rental Assistance								
Other								
<b>TOTAL REVENUE FROM STATE SOURCES</b>	<b>16,933,662</b>	<b>17,003,166</b>	<b>(69,504)</b>	<b>17,003,166</b>	<b>(69,504)</b>	<b>17,003,166</b>	<b>(69,504)</b>	<b>17,003,166</b>
<b>REVENUE FROM FEDERAL FUNDING</b>								
IDEA Special Needs								
Title I	415,831	478,514	(62,683)	478,514	(62,683)	478,514	(62,683)	478,514
Title Funding - Other	26,917	12,735	14,182	12,735	14,182	12,735	14,182	12,735
School Food Service (Free Lunch)	610,763	589,888	20,875	589,888	20,875	589,888	20,875	589,888
Grants								
Charter School Program (CSP) Planning & Implementation								
Other	25,000	-	25,000	-	25,000	-	25,000	-

**QUARTER 4**

**ACHIEVEMENT FIRST ENDEAVOR CHARTER SCHOOL  
Budget / Operating Plan**

**2017-18**

<b>Total Revenue</b>	<b>18,012,173</b>	<b>18,913,859</b>	<b>(901,686)</b>	<b>18,913,859</b>	<b>(901,686)</b>	<b>18,913,859</b>	<b>(901,686)</b>	<b>18,913,859</b>
<b>Total Expenses</b>	<b>18,722,031</b>	<b>14,817,935</b>	<b>(3,904,096)</b>	<b>14,817,935</b>	<b>(3,904,096)</b>	<b>14,817,935</b>	<b>(3,904,096)</b>	<b>14,817,935</b>
<b>Net Income</b>	<b>(709,858)</b>	<b>4,095,923</b>	<b>(4,805,781)</b>	<b>4,095,923</b>	<b>(4,805,781)</b>	<b>4,095,923</b>	<b>(4,805,781)</b>	<b>4,095,923</b>
<b>Actual Student Enrollment</b>	<b>1,001</b>	<b>1,050</b>	<b>(49)</b>			<b>1,050</b>	<b>(49)</b>	

**\*NOTE: Enrollment, Revenue and Expenditure Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed**

**TOTALS AND VARIANCE ANALYSIS**

	<b>Actual</b>	<b>Current Budget (Current Quarter)</b>	<b>Actual vs. Current Budget</b>	<b>Current Budget - TY</b>	<b>Actual vs. Current Budget TY</b>	<b>Original Budget (Current Quarter)</b>	<b>Actual vs. Original Budget</b>	<b>Original Budget - TY</b>
Other	-	-	-	-	-	-	-	-
TOTAL REVENUE FROM FEDERAL SOURCES	1,078,511	1,081,137	(2,626)	1,081,137	(2,626)	1,081,137	(2,626)	1,081,137
<b>LOCAL and OTHER REVENUE</b>								
Contributions and Donations	-	-	-	-	-	-	-	-
Fundraising	-	-	-	-	-	-	-	-
Erate Reimbursement	-	59,210	(59,210)	59,210	(59,210)	59,210	(59,210)	59,210
Earnings on Investments	-	-	-	-	-	-	-	-
Interest Income	-	-	-	-	-	-	-	-
Food Service (Income from meals)	-	-	-	-	-	-	-	-
Text Book	-	-	-	-	-	-	-	-
OTHER	-	770,346	(770,346)	770,346	(770,346)	770,346	(770,346)	770,346
TOTAL REVENUE FROM LOCAL and OTHER SOURCES	-	829,556	(829,556)	829,556	(829,556)	829,556	(829,556)	829,556
<b>TOTAL REVENUE</b>	<b>18,012,173</b>	<b>18,913,859</b>	<b>(901,686)</b>	<b>18,913,859</b>	<b>(901,686)</b>	<b>18,913,859</b>	<b>(901,686)</b>	<b>18,913,859</b>

**QUARTER 4**

**ACHIEVEMENT FIRST ENDEAVOR CHARTER SCHOOL DISTRICT  
Budget / Operating Plan**

**2017-18**

<b>Total Revenue</b>	<b>18,012,173</b>	<b>18,913,859</b>	<b>(901,686)</b>	<b>18,913,859</b>	<b>(901,686)</b>	<b>18,913,859</b>	<b>(901,686)</b>	<b>18,913,859</b>
<b>Total Expenses</b>	<b>18,722,031</b>	<b>14,817,935</b>	<b>(3,904,096)</b>	<b>14,817,935</b>	<b>(3,904,096)</b>	<b>14,817,935</b>	<b>(3,904,096)</b>	<b>14,817,935</b>
<b>Net Income</b>	<b>(709,858)</b>	<b>4,095,923</b>	<b>(4,805,781)</b>	<b>4,095,923</b>	<b>(4,805,781)</b>	<b>4,095,923</b>	<b>(4,805,781)</b>	<b>4,095,923</b>
<b>Actual Student Enrollment</b>	<b>1,001</b>	<b>1,050</b>	<b>(49)</b>	<b>1,050</b>	<b>(49)</b>	<b>1,050</b>	<b>(49)</b>	<b>1,050</b>

**\*NOTE: Enrollment, Revenue and Expenditure Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed**

<b>TOTALS AND VARIANCE ANALYSIS</b>							
<b>Actual</b>	<b>Current Budget (Current Quarter)</b>	<b>Actual vs. Current Budget</b>	<b>Current Budget - TY</b>	<b>Actual vs. Current Budget TY</b>	<b>Original Budget (Current Quarter)</b>	<b>Actual vs. Original Budget</b>	<b>Original Budget - TY</b>

<b>EXPENSES</b>		<b>Quarter 4 No. of Positions</b>	<b>Actual</b>	<b>Current Budget (Current Quarter)</b>	<b>Actual vs. Current Budget</b>	<b>Current Budget - TY</b>	<b>Actual vs. Current Budget TY</b>	<b>Original Budget (Current Quarter)</b>	<b>Actual vs. Original Budget</b>	<b>Original Budget - TY</b>
<b>ADMINISTRATIVE STAFF PERSONNEL COSTS</b>										
Executive Management		2.00	1,698,831	1,221,727	(477,104)	1,221,727	(477,104)	1,221,727	(477,104)	1,221,727
Instructional Management		-	-	-	-	-	-	-	-	-
Deans, Directors & Coordinators		15.00	-	-	-	-	-	-	-	-
CFO / Director of Finance		-	-	-	-	-	-	-	-	-
Operation / Business Manager		2.00	-	-	-	-	-	-	-	-
Administrative Staff		6.00	-	-	-	-	-	-	-	-
<b>TOTAL ADMINISTRATIVE STAFF</b>		<b>25.00</b>	<b>1,698,831</b>	<b>1,221,727</b>	<b>(477,104)</b>	<b>1,221,727</b>	<b>(477,104)</b>	<b>1,221,727</b>	<b>(477,104)</b>	<b>1,221,727</b>
<b>INSTRUCTIONAL PERSONNEL COSTS</b>										
Teachers - Regular		66.00	7,061,663	5,690,098	(1,371,565)	5,690,098	(1,371,565)	5,690,098	(1,371,565)	5,690,098
Teachers - SPED		-	45,405	47,840	2,435	47,840	2,435	47,840	2,435	47,840
Substitute Teachers		-	-	-	-	-	-	-	-	-
Teaching Assistants		12.00	-	-	-	-	-	-	-	-
Specialty Teachers		-	-	-	-	-	-	-	-	-
Aides		-	-	-	-	-	-	-	-	-
Therapists & Counselors		1.00	-	-	-	-	-	-	-	-
Other		-	1,441,099	1,006,036	(435,063)	1,006,036	(435,063)	1,006,036	(435,063)	1,006,036
<b>TOTAL INSTRUCTIONAL</b>		<b>79.00</b>	<b>8,548,167</b>	<b>6,743,974</b>	<b>(1,804,193)</b>	<b>6,743,974</b>	<b>(1,804,193)</b>	<b>6,743,974</b>	<b>(1,804,193)</b>	<b>6,743,974</b>
<b>NON-INSTRUCTIONAL PERSONNEL COSTS</b>										
Nurse		-	-	-	-	-	-	-	-	-
Librarian		-	-	-	-	-	-	-	-	-
Custodian		-	-	-	-	-	-	-	-	-
Security		-	-	-	-	-	-	-	-	-
Other		3.00	1,442,284	1,079,040	(363,244)	1,079,040	(363,244)	1,079,040	(363,244)	1,079,040
<b>TOTAL NON-INSTRUCTIONAL</b>		<b>3.00</b>	<b>1,442,284</b>	<b>1,079,040</b>	<b>(363,244)</b>	<b>1,079,040</b>	<b>(363,244)</b>	<b>1,079,040</b>	<b>(363,244)</b>	<b>1,079,040</b>
<b>SUBTOTAL PERSONNEL SERVICE COSTS</b>		<b>107.00</b>	<b>11,689,282</b>	<b>9,044,741</b>	<b>(2,644,541)</b>	<b>9,044,741</b>	<b>(2,644,541)</b>	<b>9,044,741</b>	<b>(2,644,541)</b>	<b>9,044,741</b>
<b>PAYROLL TAXES AND BENEFITS</b>										
Payroll Taxes			35,330	26,312	(9,018)	26,312	(9,018)	26,312	(9,018)	26,312
Fringe / Employee Benefits			1,097,012	975,049	(121,963)	975,049	(121,963)	975,049	(121,963)	975,049
Retirement / Pension			-	-	-	-	-	-	-	-
<b>TOTAL PAYROLL TAXES AND BENEFITS</b>			<b>1,132,342</b>	<b>1,001,361</b>	<b>(130,981)</b>	<b>1,001,361</b>	<b>(130,981)</b>	<b>1,001,361</b>	<b>(130,981)</b>	<b>1,001,361</b>
<b>TOTAL PERSONNEL SERVICE COSTS</b>		<b>107.00</b>	<b>12,821,624</b>	<b>10,046,103</b>	<b>(2,775,521)</b>	<b>10,046,103</b>	<b>(2,775,521)</b>	<b>10,046,103</b>	<b>(2,775,521)</b>	<b>10,046,103</b>

**QUARTER 4**

**ACHIEVEMENT FIRST ENDEAVOR CHARTER SCHOOL  
Budget / Operating Plan**

**2017-18**

<b>Total Revenue</b>	<b>18,012,173</b>	<b>18,913,859</b>	<b>(901,686)</b>	<b>18,913,859</b>	<b>(901,686)</b>	<b>18,913,859</b>	<b>(901,686)</b>	<b>18,913,859</b>
<b>Total Expenses</b>	<b>18,722,031</b>	<b>14,817,935</b>	<b>(3,904,096)</b>	<b>14,817,935</b>	<b>(3,904,096)</b>	<b>14,817,935</b>	<b>(3,904,096)</b>	<b>14,817,935</b>
<b>Net Income</b>	<b>(709,858)</b>	<b>4,095,923</b>	<b>(4,805,781)</b>	<b>4,095,923</b>	<b>(4,805,781)</b>	<b>4,095,923</b>	<b>(4,805,781)</b>	<b>4,095,923</b>
<b>Actual Student Enrollment</b>	<b>1,001</b>	<b>1,050</b>	<b>(49)</b>			<b>1,050</b>	<b>(49)</b>	

**TOTALS AND VARIANCE ANALYSIS**

**\*NOTE: Enrollment, Revenue and Expenditure Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed**

	<b>Actual</b>	<b>Current Budget (Current Quarter)</b>	<b>Actual vs. Current Budget</b>	<b>Current Budget - TY</b>	<b>Actual vs. Current Budget TY</b>	<b>Original Budget (Current Quarter)</b>	<b>Actual vs. Original Budget</b>	<b>Original Budget - TY</b>
<b>CONTRACTED SERVICES</b>								
Accounting / Audit	-	20,540	20,540	20,540	20,540	20,540	20,540	20,540
Legal	13,125	16,000	2,875	16,000	2,875	16,000	2,875	16,000
Management Company Fee	35,000	53,100	18,100	53,100	18,100	53,100	18,100	53,100
Nurse Services	-	-	-	-	-	-	-	-
Food Service / School Lunch	-	-	-	-	-	-	-	-
Payroll Services	27,913	24,440	(3,473)	24,440	(3,473)	24,440	(3,473)	24,440
Special Ed Services	-	-	-	-	-	-	-	-
Titlement Services (i.e. Title I)	-	-	-	-	-	-	-	-
Other Purchased / Professional / Consulting	173,275	154,750	(18,525)	154,750	(18,525)	154,750	(18,525)	154,750
<b>TOTAL CONTRACTED SERVICES</b>	<b>249,313</b>	<b>268,830</b>	<b>19,517</b>	<b>268,830</b>	<b>19,517</b>	<b>268,830</b>	<b>19,517</b>	<b>268,830</b>

**QUARTER 4**

**ACHIEVEMENT FIRST ENDEAVOR CHARTER SCHOOL  
Budget / Operating Plan**

**2017-18**

<b>Total Revenue</b>	<b>18,012,173</b>	<b>18,913,859</b>	<b>(901,686)</b>	<b>18,913,859</b>	<b>(901,686)</b>	<b>18,913,859</b>	<b>(901,686)</b>	<b>18,913,859</b>
<b>Total Expenses</b>	<b>18,722,031</b>	<b>14,817,935</b>	<b>(3,904,096)</b>	<b>14,817,935</b>	<b>(3,904,096)</b>	<b>14,817,935</b>	<b>(3,904,096)</b>	<b>14,817,935</b>
<b>Net Income</b>	<b>(709,858)</b>	<b>4,095,923</b>	<b>(4,805,781)</b>	<b>4,095,923</b>	<b>(4,805,781)</b>	<b>4,095,923</b>	<b>(4,805,781)</b>	<b>4,095,923</b>
<b>Actual Student Enrollment</b>	<b>1,001</b>	<b>1,050</b>	<b>(49)</b>			<b>1,050</b>	<b>(49)</b>	

**\*NOTE: Enrollment, Revenue and Expenditure Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed**

**TOTALS AND VARIANCE ANALYSIS**

	<b>Current Budget (Current Quarter)</b>	<b>Actual vs. Current Budget</b>	<b>Current Budget - TY</b>	<b>Actual vs. Current Budget TY</b>	<b>Original Budget (Current Quarter)</b>	<b>Actual vs. Original Budget</b>	<b>Original Budget - TY</b>
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**SCHOOL OPERATIONS**

Board Expenses	-	-	-	-	-	-	-	-
Classroom / Teaching Supplies & Materials	81,047	85,361	4,314	85,361	4,314	85,361	4,314	85,361
Special Ed Supplies & Materials	-	-	-	-	-	-	-	-
Textbooks / Workbooks	734,987	804,841	69,854	804,841	69,854	804,841	69,854	804,841
Supplies & Materials other	128,352	134,000	5,648	134,000	5,648	134,000	5,648	134,000
Equipment / Furniture	4,606	6,000	1,394	6,000	1,394	6,000	1,394	6,000
Telephone	31,186	27,300	(3,886)	27,300	(3,886)	27,300	(3,886)	27,300
Technology	699,014	475,538	(223,476)	475,538	(223,476)	475,538	(223,476)	475,538
Student Testing & Assessment	2,053	-	(2,053)	-	(2,053)	-	(2,053)	-
Field Trips	100,694	100,000	(694)	100,000	(694)	100,000	(694)	100,000
Transportation (student)	-	-	-	-	-	-	-	-
Student Services - other	1,915,036	1,528,270	(386,766)	1,528,270	(386,766)	1,528,270	(386,766)	1,528,270
Office Expense	129,858	113,000	(16,858)	113,000	(16,858)	113,000	(16,858)	113,000
Staff Development	118,230	126,150	7,920	126,150	7,920	126,150	7,920	126,150
Staff Recruitment	330	6,000	5,670	6,000	5,670	6,000	5,670	6,000
Student Recruitment / Marketing	-	-	-	-	-	-	-	-
School Meals / Lunch	-	-	-	-	-	-	-	-
Travel (Staff)	2,253	2,000	(253)	2,000	(253)	2,000	(253)	2,000
Fundraising	-	-	-	-	-	-	-	-
Other	45,498	97,732	52,234	97,732	52,234	97,732	52,234	97,732
<b>TOTAL SCHOOL OPERATIONS</b>	<b>3,993,144</b>	<b>3,506,193</b>	<b>(486,951)</b>	<b>3,506,193</b>	<b>(486,951)</b>	<b>3,506,193</b>	<b>(486,951)</b>	<b>3,506,193</b>

**FACILITY OPERATION & MAINTENANCE**

Insurance	96,674	63,071	(33,603)	63,071	(33,603)	63,071	(33,603)	63,071
Janitorial	323,923	211,000	(112,923)	211,000	(112,923)	211,000	(112,923)	211,000
Building and Land Rent / Lease / Facility Finance Interest	(1,103)	20,000	21,103	20,000	21,103	20,000	21,103	20,000
Repairs & Maintenance	166,710	113,400	(53,310)	113,400	(53,310)	113,400	(53,310)	113,400
Equipment / Furniture	96,872	64,000	(32,872)	64,000	(32,872)	64,000	(32,872)	64,000
Security	179,318	242,139	62,821	242,139	62,821	242,139	62,821	242,139
Utilities	780,510	283,200	(497,310)	283,200	(497,310)	283,200	(497,310)	283,200
<b>TOTAL FACILITY OPERATION &amp; MAINTENANCE</b>	<b>1,642,904</b>	<b>996,810</b>	<b>(646,094)</b>	<b>996,810</b>	<b>(646,094)</b>	<b>996,810</b>	<b>(646,094)</b>	<b>996,810</b>

**DEPRECIATION & AMORTIZATION**

	-	-	-	-	-	-	-	-
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**RESERVES / CONTINGENCY**

	15,046	-	(15,046)	-	(15,046)	-	(15,046)	-
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**TOTAL EXPENSES**

<b>18,722,031</b>	<b>14,817,935</b>	<b>(3,904,096)</b>	<b>14,817,935</b>	<b>(3,904,096)</b>	<b>14,817,935</b>	<b>(3,904,096)</b>	<b>14,817,935</b>	<b>14,817,935</b>
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**QUARTER 4**

**ACHIEVEMENT FIRST ENDEAVOR CHARTER SCHOOL  
Budget / Operating Plan**

**2017-18**

Total Revenue	18,012,173	18,913,859	(901,686)	18,913,859	(901,686)	18,913,859	(901,686)	18,913,859
Total Expenses	18,722,031	14,817,935	(3,904,096)	14,817,935	(3,904,096)	14,817,935	(3,904,096)	14,817,935
Net Income	(709,858)	4,095,923	(4,805,781)	4,095,923	(4,805,781)	4,095,923	(4,805,781)	4,095,923
Actual Student Enrollment	1,001	1,050	(49)	1,050	(49)	1,050	(49)	1,050

**TOTALS AND VARIANCE ANALYSIS**

*NOTE: Enrollment, Revenue and Expenditure Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed		Current Budget	Actual vs. Current Budget	Current Budget - TY	Actual vs. Current Budget TY	Original Budget	Actual vs. Original Budget	Original Budget - TY
	Actual	(Current Quarter)	Current Budget		Current Budget TY	(Current Quarter)	Original Budget	
NET INCOME	(709,858)	4,095,923	(4,805,781)	4,095,923	(4,805,781)	4,095,923	(4,805,781)	4,095,923

**QUARTER 4**

**ACHIEVEMENT FIRST-EMPOWER CHARTER SCHOOL  
Budget / Operating Plan**

**2017-18**

Total Revenue	18,012,173	18,913,859	(901,686)	18,913,859	(901,686)	18,913,859	(901,686)	18,913,859
Total Expenses	18,722,031	14,817,935	(3,904,096)	14,817,935	(3,904,096)	14,817,935	(3,904,096)	14,817,935
Net Income	(709,858)	4,095,923	(4,805,781)	4,095,923	(4,805,781)	4,095,923	(4,805,781)	4,095,923
Actual Student Enrollment	1,001	1,050	(49)			1,050	(49)	

**TOTALS AND VARIANCE ANALYSIS**

**TOTALS AND VARIANCE ANALYSIS**

\*NOTE: Enrollment, Revenue and Expenditure Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed

Actual	Current Budget (Current Quarter)	Actual vs. Current Budget	Current Budget - TY	Actual vs. Current Budget TY	Original Budget (Current Quarter)	Actual vs. Original Budget	Original Budget -
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**ENROLLMENT - \*School Districts Are Linked To Above Entries\***

**\* Enrollment Data Based on Last Actual Quarter Completed**

NYC CHANCELLOR'S OFFICE	1,001	1,050	(49)		1,050	(49)	
-	-	-	-		-	-	
-	-	-	-		-	-	
-	-	-	-		-	-	
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-	-	-	-		-	-	
-	-	-	-		-	-	
-	-	-	-		-	-	
-	-	-	-		-	-	
ALL OTHER School Districts: ( Count = 0 )	-	-	-		-	-	
<b>TOTAL ENROLLMENT</b>	<b>1,001</b>	<b>1,050</b>	<b>(49)</b>		<b>1,050</b>	<b>(49)</b>	
<b>REVENUE PER PUPIL</b>	<b>17,994</b>	<b>18,013</b>	<b>(19)</b>		<b>18,013</b>	<b>(19)</b>	
<b>EXPENSES PER PUPIL</b>	<b>18,703</b>	<b>14,112</b>	<b>(4,591)</b>		<b>14,112</b>	<b>(4,591)</b>	

<b>Total Revenue</b>		(901,686)	-	18,012,173
<b>Total Expenses</b>		(3,904,096)	-	(18,722,031)
<b>Net Income</b>		(4,805,781)	-	(709,858)
<b>Actual Student Enrollment</b>			-	
<p><b>*NOTE: Enrollment, Revenue and Expenditure Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed</b></p>		<p><b>Actual vs. Original Budget TY</b></p>	<p><b>PY Actual (PY TY / No. of COMPLETED Actual CY</b></p>	<p><b>Actual CY vs. Actual PY</b></p>
<b>REVENUE</b>				
<b>REVENUES FROM STATE SOURCES</b>				
Per Pupil Revenue	CY Per Pupil Rate			
NYC CHANCELLOR'S OFFICE	14,527	(486,146)	-	14,767,204
-	-	-	-	-
-	-	-	-	-
-	-	-	-	-
-	-	-	-	-
-	-	-	-	-
-	-	-	-	-
-	-	-	-	-
-	-	-	-	-
-	-	-	-	-
-	-	-	-	-
-	-	-	-	-
-	-	-	-	-
-	-	-	-	-
-	-	-	-	-
ALL OTHER School Districts: ( Count = 0 )	-	-	-	-
TOTAL Per Pupil Revenue (Weighted Average Per Pupil Funding)	14,527	(486,146)	-	14,767,204
Special Education Revenue		416,642	-	2,166,458
Grants				
Stimulus		-	-	-
DYCD (Department of Youth and Community Development)		-	-	-
Other		-	-	-
NYC DoE Rental Assistance		-	-	-
Other		-	-	-
<b>TOTAL REVENUE FROM STATE SOURCES</b>		(69,504)	-	16,933,662
<b>REVENUE FROM FEDERAL FUNDING</b>				
IDEA Special Needs		-	-	-
Title I		(62,683)	-	415,831
Title Funding - Other		14,182	-	26,917
School Food Service (Free Lunch)		20,875	-	610,763
Grants				
Charter School Program (CSP) Planning & Implementation		-	-	-
Other		25,000	-	25,000

<b>Total Revenue</b>	<b>(901,686)</b>	<b>-</b>	<b>18,012,173</b>
<b>Total Expenses</b>	<b>(3,904,096)</b>	<b>-</b>	<b>(18,722,031)</b>
<b>Net Income</b>	<b>(4,805,781)</b>	<b>-</b>	<b>(709,858)</b>
<b>Actual Student Enrollment</b>		<b>-</b>	
<p><b>*NOTE: Enrollment, Revenue and Expenditure Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed</b></p>			
	<b>Actual vs. Original Budget TY</b>	<b>PY Actual (PY TY / No. of COMPLETED Actual CY</b>	<b>Actual CY vs. Actual PY</b>
Other	-	-	-
TOTAL REVENUE FROM FEDERAL SOURCES	(2,626)	-	1,078,511
<b>LOCAL and OTHER REVENUE</b>			
Contributions and Donations	-	-	-
Fundraising	-	-	-
Erate Reimbursement	(59,210)	-	-
Earnings on Investments	-	-	-
Interest Income	-	-	-
Food Service (Income from meals)	-	-	-
Text Book	-	-	-
OTHER	(770,346)	-	-
TOTAL REVENUE FROM LOCAL and OTHER SOURCES	(829,556)	-	-
<b>TOTAL REVENUE</b>	<b>(901,686)</b>	<b>-</b>	<b>18,012,173</b>

<b>Total Revenue</b>	<b>(901,686)</b>	<b>-</b>	<b>18,012,173</b>
<b>Total Expenses</b>	<b>(3,904,096)</b>	<b>-</b>	<b>(18,722,031)</b>
<b>Net Income</b>	<b>(4,805,781)</b>	<b>-</b>	<b>(709,858)</b>
<b>Actual Student Enrollment</b>		<b>-</b>	

<b>*NOTE: Enrollment, Revenue and Expenditure Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed</b>	<b>Actual vs. Original Budget TY</b>	<b>PY Actual (PY TY / No. of COMPLETED Actual CY</b>	<b>Actual CY vs. Actual PY</b>
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<b>EXPENSES</b>	<b>Quarter 4 No. of Positions</b>			
<b>ADMINISTRATIVE STAFF PERSONNEL COSTS</b>				
Executive Management	2.00	(477,104)	-	(1,698,831)
Instructional Management	-	-	-	-
Deans, Directors & Coordinators	15.00	-	-	-
CFO / Director of Finance	-	-	-	-
Operation / Business Manager	2.00	-	-	-
Administrative Staff	6.00	-	-	-
<b>TOTAL ADMINISTRATIVE STAFF</b>	<b>25.00</b>	<b>(477,104)</b>	<b>-</b>	<b>(1,698,831)</b>
<b>INSTRUCTIONAL PERSONNEL COSTS</b>				
Teachers - Regular	66.00	(1,371,565)	-	(7,061,663)
Teachers - SPED	-	2,435	-	(45,405)
Substitute Teachers	-	-	-	-
Teaching Assistants	12.00	-	-	-
Specialty Teachers	-	-	-	-
Aides	-	-	-	-
Therapists & Counselors	1.00	-	-	-
Other	-	(435,063)	-	(1,441,099)
<b>TOTAL INSTRUCTIONAL</b>	<b>79.00</b>	<b>(1,804,193)</b>	<b>-</b>	<b>(8,548,167)</b>
<b>NON-INSTRUCTIONAL PERSONNEL COSTS</b>				
Nurse	-	-	-	-
Librarian	-	-	-	-
Custodian	-	-	-	-
Security	-	-	-	-
Other	3.00	(363,244)	-	(1,442,284)
<b>TOTAL NON-INSTRUCTIONAL</b>	<b>3.00</b>	<b>(363,244)</b>	<b>-</b>	<b>(1,442,284)</b>
<b>SUBTOTAL PERSONNEL SERVICE COSTS</b>	<b>107.00</b>	<b>(2,644,541)</b>	<b>-</b>	<b>(11,689,282)</b>
<b>PAYROLL TAXES AND BENEFITS</b>				
Payroll Taxes		(9,018)	-	(35,330)
Fringe / Employee Benefits		(121,963)	-	(1,097,012)
Retirement / Pension		-	-	-
<b>TOTAL PAYROLL TAXES AND BENEFITS</b>		<b>(130,981)</b>	<b>-</b>	<b>(1,132,342)</b>
<b>TOTAL PERSONNEL SERVICE COSTS</b>	<b>107.00</b>	<b>(2,775,521)</b>	<b>-</b>	<b>(12,821,624)</b>

<b>Total Revenue</b>	<b>(901,686)</b>	<b>-</b>	<b>18,012,173</b>
<b>Total Expenses</b>	<b>(3,904,096)</b>	<b>-</b>	<b>(18,722,031)</b>
<b>Net Income</b>	<b>(4,805,781)</b>	<b>-</b>	<b>(709,858)</b>
<b>Actual Student Enrollment</b>		<b>-</b>	
<p><b>*NOTE: Enrollment, Revenue and Expenditure Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed</b></p>			
	<b>Actual OL vs. Original Budget TY</b>	<b>PY Actual (PY TY / No. of COMPLETED Actual CY</b>	<b>Actual CY vs. Actual PY</b>
<b>CONTRACTED SERVICES</b>			
Accounting / Audit	20,540	-	-
Legal	2,875	-	(13,125)
Management Company Fee	18,100	-	(35,000)
Nurse Services	-	-	-
Food Service / School Lunch	-	-	-
Payroll Services	(3,473)	-	(27,913)
Special Ed Services	-	-	-
Titlment Services (i.e. Title I)	-	-	-
Other Purchased / Professional / Consulting	(18,525)	-	(173,275)
<b>TOTAL CONTRACTED SERVICES</b>	<b>19,517</b>	<b>-</b>	<b>(249,313)</b>

<b>Total Revenue</b>	<b>(901,686)</b>	-	<b>18,012,173</b>
<b>Total Expenses</b>	<b>(3,904,096)</b>	-	<b>(18,722,031)</b>
<b>Net Income</b>	<b>(4,805,781)</b>	-	<b>(709,858)</b>
<b>Actual Student Enrollment</b>		-	
<p><b>*NOTE: Enrollment, Revenue and Expenditure Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed</b></p>			
	<b>Actual vs. Original Budget TY</b>	<b>PY Actual (PY TY / No. of COMPLETED Actual CY</b>	<b>Actual CY vs. Actual PY</b>
<b>SCHOOL OPERATIONS</b>			
Board Expenses	-	-	-
Classroom / Teaching Supplies & Materials	4,314	-	(81,047)
Special Ed Supplies & Materials	-	-	-
Textbooks / Workbooks	69,854	-	(734,987)
Supplies & Materials other	5,648	-	(128,352)
Equipment / Furniture	1,394	-	(4,606)
Telephone	(3,886)	-	(31,186)
Technology	(223,476)	-	(699,014)
Student Testing & Assessment	(2,053)	-	(2,053)
Field Trips	(694)	-	(100,694)
Transportation (student)	-	-	-
Student Services - other	(386,766)	-	(1,915,036)
Office Expense	(16,858)	-	(129,858)
Staff Development	7,920	-	(118,230)
Staff Recruitment	5,670	-	(330)
Student Recruitment / Marketing	-	-	-
School Meals / Lunch	-	-	-
Travel (Staff)	(253)	-	(2,253)
Fundraising	-	-	-
Other	52,234	-	(45,498)
<b>TOTAL SCHOOL OPERATIONS</b>	<b>(486,951)</b>	-	<b>(3,993,144)</b>
<b>FACILITY OPERATION &amp; MAINTENANCE</b>			
Insurance	(33,603)	-	(96,674)
Janitorial	(112,923)	-	(323,923)
Building and Land Rent / Lease / Facility Finance Interest	21,103	-	1,103
Repairs & Maintenance	(53,310)	-	(166,710)
Equipment / Furniture	(32,872)	-	(96,872)
Security	62,821	-	(179,318)
Utilities	(497,310)	-	(780,510)
<b>TOTAL FACILITY OPERATION &amp; MAINTENANCE</b>	<b>(646,094)</b>	-	<b>(1,642,904)</b>
<b>DEPRECIATION &amp; AMORTIZATION</b>	-	-	-
<b>RESERVES / CONTINGENCY</b>	(15,046)	-	(15,046)
<b>TOTAL EXPENSES</b>	<b>(3,904,096)</b>	=	<b>(18,722,031)</b>

**QUARTER 4**

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Total Revenue	(901,686)	-	18,012,173
Total Expenses	(3,904,096)	-	(18,722,031)
Net Income	(4,805,781)	-	(709,858)
Actual Student Enrollment		-	
<p><b>*NOTE: Enrollment, Revenue and Expenditure Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed</b></p>			
	Actual vs. Original Budget TY	PY Actual (PY TY / No. of COMPLETED Actual CY	Actual CY vs. Actual PY
NET INCOME	(4,805,781)	-	(709,858)

			18,012,173
<b>Total Revenue</b>	(901,686)	-	<b>(18,022,073)</b>
<b>Total Expenses</b>	(3,904,096)	-	<b>(18,722,858)</b>
<b>Net Income</b>	(4,805,781)	-	<b>(709,858)</b>
<b>Actual Student Enrollment</b>		-	

<p><b>*NOTE: Enrollment, Revenue and Expenditure Data IN the 'Total and Variance Analysis' Section is Based on LAST ACTUAL Quarter Completed</b></p>	<p><b>Actual vs. Original Budget TY</b></p>	<p><b>PY Actual (PY TY / No. of COMPLETED Actual CY</b></p>	<p><b>Actual CY vs. Actual PY</b></p>
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<b>ENROLLMENT - *School Districts Are Linked To Above Entries*</b>			
NYC CHANCELLOR'S OFFICE		-	1,001
-		-	
-		-	
-		-	
-		-	
-		-	
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-		-	
-		-	
-		-	
-		-	
-		-	
-		-	
-		-	
-		-	
ALL OTHER School Districts: ( Count = 0 )		-	
<b>TOTAL ENROLLMENT</b>		-	<b><u>1,001</u></b>
<b>REVENUE PER PUPIL</b>		-	<b><u>17,994</u></b>
<b>EXPENSES PER PUPIL</b>		-	<b><u>(18,703)</u></b>



**Annual Report Requirement**  
*for SUNY Authorized Charter Schools*  
**ACHIEVEMENT FIRST ENDEAVOR CHARTER SCHOOL**  
**2017-18**

Administrative expenditures per pupil: \$1,785.34

Per NYS Statute Administrative expenditures per pupil: the sum of all general administration salaries and other general administration expenditures divided by the total number of enrolled students. Employee benefit costs or expenditures should not be reported here.

**\*NOTE: THIS TAB ONLY NEEDS TO BE COMPLETED FOR Q4**

**Disclosure of Financial Interest by a Current or Proposed Charter School Education Corporation Trustee**

Trustee Name:

Amy Arthur Samuels

Name of Charter School Education Corporation (for an unmerged school, this is the Charter School Name):

Achievement First Brooklyn Charter Schools

1. List all positions held on the education corporation board (e.g., president, treasurer, parent representative).
  
2. Is the trustee an employee of any school operated by the Education Corporation?  
 Yes  No

If **Yes**, for each school, please provide a description of the position(s) you hold, your responsibilities, your salary and your start date.

3. Is the trustee an employee or agent of the management company or institutional partner of the charter school(s) governed by the Education Corporation?  
 Yes  No

If **Yes**, for each school, please provide a description of the position(s) you hold, your responsibilities, your salary and your start date.

4. Identify each interest/transaction (and provide the requested information) that you or any of your immediate family members or any persons who live with you in your house have held or engaged in with the charter school(s) governed by the Education Corporation during the time you have served on the board, and in the six-month period prior to such service. If there has been no such financial interest or transaction, write **None**. Please note that if you answered **Yes** to Questions 2-4 above, you need not disclose again your employment status, salary, etc.

Date(s)	Nature of Financial Interest/Transaction	Steps taken to avoid a conflict of interest, (e.g., did not vote, did not participate in discussion)	Name of person holding interest or engaging in transaction and relationship to yourself

Please write "None" if applicable. Do not leave this space blank.

NONE

5. Identify each individual, business, corporation, union association, firm, partnership, committee proprietorship, franchise holding company, joint stock company, business or real estate trust, non-profit organization, or other organization or group of people doing business with the school(s) governed by the Education Corporation **and** in which such entity, during the time of your tenure as a trustee, you and/or your immediate family member(s) or person(s) living in your house had a financial interest or other relationship. If you are a member, director, officer or employee of an organization formally partnered with the school(s) that is/are doing business with the school(s) through a management or services agreement, please identify only the name of the organization, your position in the organization, and the relationship between such organization and the school(s). If there was no financial interest, write **None**.

Organization conducting business with the school(s)	Nature of business conducted	Approximate value of the business conducted	Name of Trustee and/or immediate family member of household holding an interest in the organization conducting business with the school(s) and the nature of the interest	Steps Taken to Avoid Conflict of Interest
<p>Please write "None" if applicable. Do not leave this space blank.</p> <p style="font-size: 3em; font-family: cursive;">NONE</p>				

AS

8/1/18

Signature

Date

*Please note that this document is considered a public record and as such, may be made available to members of the public upon request under the Freedom of Information Law. Personal contact information provided below will be redacted.*

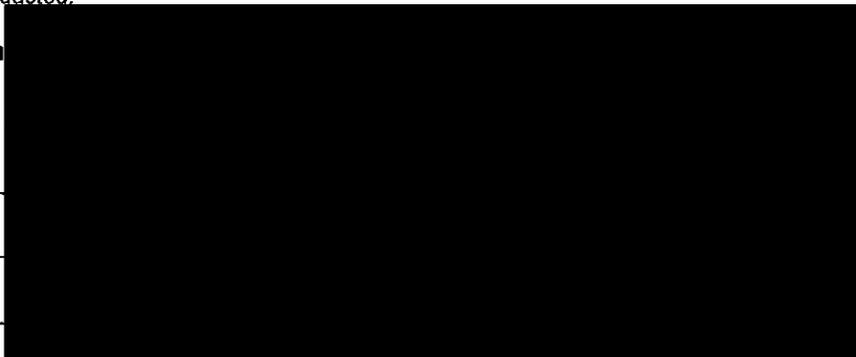
Business Telephone: \_\_\_\_\_

Business Address: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

Home Telephone: \_\_\_\_\_

Home Address: \_\_\_\_\_



**Disclosure of Financial Interest by a Current or Proposed Charter School Education Corporation Trustee**

**Trustee Name:**

Andy Hubbard

**Name of Charter School Education Corporation (for an unmerged school, this is the Charter School Name):**

Achievement First Brooklyn Charter Schools

1. List all positions held on the education corporation board (e.g., president, treasurer, parent representative).
  
2. Is the trustee an employee of any school operated by the Education Corporation?  
 Yes  No

If **Yes**, for each school, please provide a description of the position(s) you hold, your responsibilities, your salary and your start date.

3. Is the trustee an employee or agent of the management company or institutional partner of the charter school(s) governed by the Education Corporation?  
 Yes  No

If **Yes**, for each school, please provide a description of the position(s) you hold, your responsibilities, your salary and your start date.

4. Identify each interest/transaction (and provide the requested information) that you or any of your immediate family members or any persons who live with you in your house have held or engaged in with the charter school(s) governed by the Education Corporation during the time you have served on the board, and in the six-month period prior to such service. If there has been no such financial interest or transaction, write **None**. Please note that if you answered **Yes** to Questions 2-4 above, you need not disclose again your employment status, salary, etc.

Date(s)	Nature of Financial Interest/Transaction	Steps taken to avoid a conflict of interest, (e.g., did not vote, did not participate in discussion)	Name of person holding interest or engaging in transaction and relationship to yourself

Please write "None" if applicable. Do not leave this space blank.

5. Identify each individual, business, corporation, union association, firm, partnership, committee proprietorship, franchise holding company, joint stock company, business or real estate trust, non-profit organization, or other organization or group of people doing business with the school(s) governed by the Education Corporation and in which such entity, during the time of your tenure as a trustee, you and/or your immediate family member(s) or person(s) living in your house had a financial interest or other relationship. If you are a member, director, officer or employee of an organization formally partnered with the school(s) that is/are doing business with the school(s) through a management or services agreement, please identify only the name of the organization, your position in the organization, and the relationship between such organization and the school(s). If there was no financial interest, write **None**.

Organization conducting business with the school(s)	Nature of business conducted	Approximate value of the business conducted	Name of Trustee and/or immediate family member of household holding an interest in the organization conducting business with the school(s) and the nature of the interest	Steps Taken to Avoid Conflict of Interest
<p>Please write "None" if applicable. Do not leave this space blank.</p> <p style="text-align: center; font-size: 2em;">NONE</p>				

AH

8/1/18

Signature

Date

*Please note that this document is considered a public record and as such, may be made available to members of the public upon request under the Freedom of Information Law. Personal contact information provided below will be redacted.*

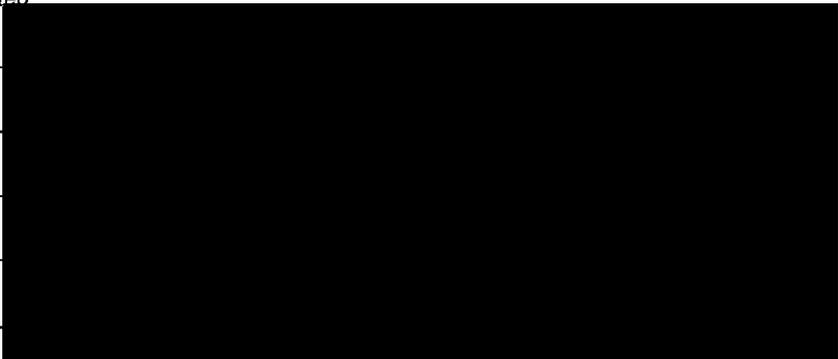
Business Telephone: \_\_\_\_\_

Business Address: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

Home Telephone: \_\_\_\_\_

Home Address: \_\_\_\_\_



**Disclosure of Financial Interest by a Current or Proposed Charter School Education Corporation Trustee**

Trustee Name:

Angela Tucker

Name of Charter School Education Corporation (for an unmerged school, this is the Charter School Name):

Achievement First Brooklyn Charter Schools

1. List all positions held on the education corporation board (e.g., president, treasurer, parent representative).

Parent Rep

2. Is the trustee  an employee of any school operated by the Education Corporation?  
 Yes  No

If **Yes**, for each school, please provide a description of the position(s) you hold, your responsibilities, your salary and your start date.

3. Is the trustee an employee or agent of the management company or institutional partner of the charter school(s) governed by the Education Corporation?  
 Yes  No

If **Yes**, for each school, please provide a description of the position(s) you hold, your responsibilities, your salary and your start date.

4. Identify each interest/transaction (and provide the requested information) that you or any of your immediate family members or any persons who live with you in your house have held or engaged in with the charter school(s) governed by the Education Corporation during the time you have served on the board, and in the six-month period prior to such service. If there has been no such financial interest or transaction, write **None**. Please note that if you answered **Yes** to Questions 2-4 above, you need not disclose again your employment status, salary, etc.

Date(s)	Nature of Financial Interest/Transaction	Steps taken to avoid a conflict of interest, (e.g., did not vote, did not participate in discussion)	Name of person holding interest or engaging in transaction and relationship to yourself

Please write "None" if applicable. Do not leave this space blank.

NONE

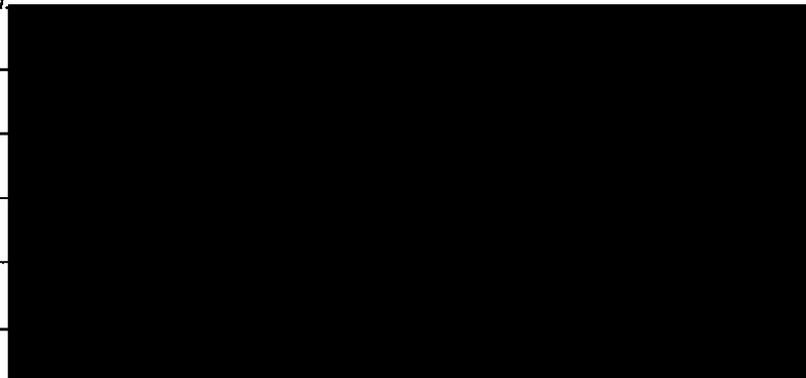
5. Identify each individual, business, corporation, union association, firm, partnership, committee proprietorship, franchise holding company, joint stock company, business or real estate trust, non-profit organization, or other organization or group of people doing business with the school(s) governed by the Education Corporation and in which such entity, during the time of your tenure as a trustee, you and/or your immediate family member(s) or person(s) living in your house had a financial interest or other relationship. If you are a member, director, officer or employee of an organization formally partnered with the school(s) that is/are doing business with the school(s) through a management or services agreement, please identify only the name of the organization, your position in the organization, and the relationship between such organization and the school(s). If there was no financial interest, write **None**.

Organization conducting business with the school(s)	Nature of business conducted	Approximate value of the business conducted	Name of Trustee and/or immediate family member of household holding an interest in the organization conducting business with the school(s) and the nature of the interest	Steps Taken to Avoid Conflict of Interest
<p>Please write "None" if applicable. Do not leave this space blank.</p> <p>NONE</p>				

AT \_\_\_\_\_ 8/1/18 \_\_\_\_\_  
 Signature Date

Please note that this document is considered a public record and as such, may be made available to members of the public upon request under the Freedom of Information Law. Personal contact information provided below will be redacted.

Business Telephone: \_\_\_\_\_  
 Business Address: \_\_\_\_\_  
 E-mail Address: \_\_\_\_\_  
 Home Telephone: \_\_\_\_\_  
 Home Address: \_\_\_\_\_



**Disclosure of Financial Interest by a Current or Proposed Charter School Education Corporation Trustee**

**Trustee Name:**

Christopher Lynch

**Name of Charter School Education Corporation (for an unmerged school, this is the Charter School Name):**

Achievement First Brooklyn Charter Schools

1. List all positions held on the education corporation board (e.g., president, treasurer, parent representative).
  
2. Is the trustee an employee of any school operated by the Education Corporation?  
 Yes  No

If **Yes**, for each school, please provide a description of the position(s) you hold, your responsibilities, your salary and your start date.

3. Is the trustee an employee or agent of the management company or institutional partner of the charter school(s) governed by the Education Corporation?  
 Yes  No

If **Yes**, for each school, please provide a description of the position(s) you hold, your responsibilities, your salary and your start date.

4. Identify each interest/transaction (and provide the requested information) that you or any of your immediate family members or any persons who live with you in your house have held or engaged in with the charter school(s) governed by the Education Corporation during the time you have served on the board, and in the six-month period prior to such service. If there has been no such financial interest or transaction, write **None**. Please note that if you answered **Yes** to Questions 2-4 above, you need not disclose again your employment status, salary, etc.

Date(s)	Nature of Financial Interest/Transaction	Steps taken to avoid a conflict of interest, (e.g., did not vote, did not participate in discussion)	Name of person holding interest or engaging in transaction and relationship to yourself

*Please write "None" if applicable. Do not leave this space blank.*

NONE

5. Identify each individual, business, corporation, union association, firm, partnership, committee proprietorship, franchise holding company, joint stock company, business or real estate trust, non-profit organization, or other organization or group of people doing business with the school(s) governed by the Education Corporation and in which such entity, during the time of your tenure as a trustee, you and/or your immediate family member(s) or person(s) living in your house had a financial interest or other relationship. If you are a member, director, officer or employee of an organization formally partnered with the school(s) that is/are doing business with the school(s) through a management or services agreement, please identify only the name of the organization, your position in the organization, and the relationship between such organization and the school(s). If there was no financial interest, write **None**.

Organization conducting business with the school(s)	Nature of business conducted	Approximate value of the business conducted	Name of Trustee and/or immediate family member of household holding an interest in the organization conducting business with the school(s) and the nature of the interest	Steps Taken to Avoid Conflict of Interest
<p><i>Please write "None" if applicable. Do not leave this space blank.</i></p> <p>NONE</p>				

CL 9/1/18

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Signature Date

*Please note that this document is considered a public record and as such, may be made available to members of the public upon request under the Freedom of Information Law. Personal contact information provided below will be redacted.*

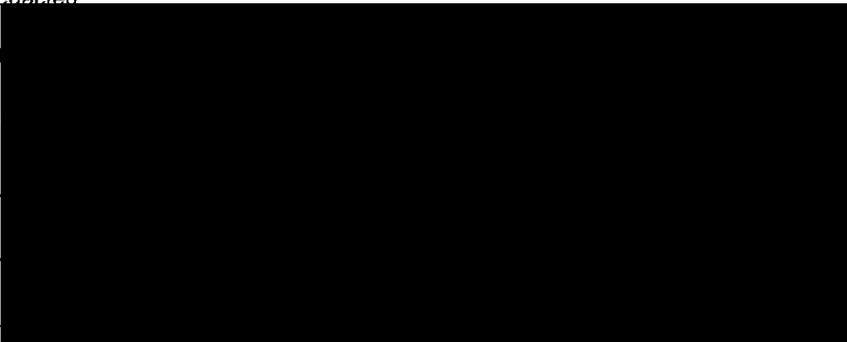
**Business Telephone:**

**Business Address:**

**E-mail Address:** \_\_\_\_\_

**Home Telephone:**

**Home Address:** \_\_\_\_\_



**Disclosure of Financial Interest by a Current or Proposed Charter School Education Corporation Trustee**

Trustee Name:

Deborah Shanley

Name of Charter School Education Corporation (for an unmerged school, this is the Charter School Name):

Achievement First Brooklyn Charter Schools

1. List all positions held on the education corporation board (e.g., president, treasurer, parent representative).

*Chair*

2. Is the trustee an employee of any school operated by the Education Corporation?  
 Yes  No

If **Yes**, for each school, please provide a description of the position(s) you hold, your responsibilities, your salary and your start date.

3. Is the trustee an employee or agent of the management company or institutional partner of the charter school(s) governed by the Education Corporation?  
 Yes  No

If **Yes**, for each school, please provide a description of the position(s) you hold, your responsibilities, your salary and your start date.

4. Identify each interest/transaction (and provide the requested information) that you or any of your immediate family members or any persons who live with you in your house have held or engaged in with the charter school(s) governed by the Education Corporation during the time you have served on the board, and in the six-month period prior to such service. If there has been no such financial interest or transaction, write **None**. Please note that if you answered **Yes** to Questions 2-4 above, you need not disclose again your employment status, salary, etc.

Date(s)	Nature of Financial Interest/Transaction	Steps taken to avoid a conflict of interest, (e.g., did not vote, did not participate in discussion)	Name of person holding interest or engaging in transaction and relationship to yourself

Please write "None" if applicable. Do not leave this space blank.

NONE

5. Identify each individual, business, corporation, union association, firm, partnership, committee proprietorship, franchise holding company, joint stock company, business or real estate trust, non-profit organization, or other organization or group of people doing business with the school(s) governed by the Education Corporation **and** in which such entity, during the time of your tenure as a trustee, you and/or your immediate family member(s) or person(s) living in your house had a financial interest or other relationship. If you are a member, director, officer or employee of an organization formally partnered with the school(s) that is/are doing business with the school(s) through a management or services agreement, please identify only the name of the organization, your position in the organization, and the relationship between such organization and the school(s). If there was no financial interest, write **None**.

Organization conducting business with the school(s)	Nature of business conducted	Approximate value of the business conducted	Name of Trustee and/or immediate family member of household holding an interest in the organization conducting business with the school(s) and the nature of the interest	Steps Taken to Avoid Conflict of Interest
<p>Please write "None" if applicable. Do not leave this space blank.</p> <p style="font-size: 4em;">NONE</p>				

DS

8/1/18

Signature

Date

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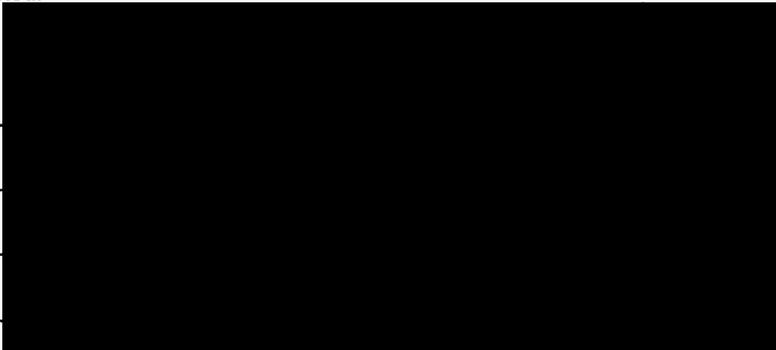
**Business Telephone:** \_\_\_\_\_

**Business Address:** \_\_\_\_\_

**E-mail Address:** \_\_\_\_\_

**Home Telephone:** \_\_\_\_\_

**Home Address:** \_\_\_\_\_



**Disclosure of Financial Interest by a Current or Proposed Charter School Education Corporation Trustee**

Trustee Name:

Jon Atkeson

Name of Charter School Education Corporation (for an unmerged school, this is the Charter School Name):

Achievement First Brooklyn Charter Schools

1. List all positions held on the education corporation board (e.g., president, treasurer, parent representative).

Treasurer

2. Is the trustee ~~an~~ employee of any school operated by the Education Corporation?  
 Yes  No

If **Yes**, for each school, please provide a description of the position(s) you hold, your responsibilities, your salary and your start date.

3. Is the trustee ~~an~~ employee or agent of the management company or institutional partner of the charter school(s) governed by the Education Corporation?

Yes  No

If **Yes**, for each school, please provide a description of the position(s) you hold, your responsibilities, your salary and your start date.

4. Identify each interest/transaction (and provide the requested information) that you or any of your immediate family members or any persons who live with you in your house have held or engaged in with the charter school(s) governed by the Education Corporation during the time you have served on the board, and in the six-month period prior to such service. If there has been no such financial interest or transaction, write **None**. Please note that if you answered **Yes** to Questions 2-4 above, you need not disclose again your employment status, salary, etc.

Date(s)	Nature of Financial Interest/Transaction	Steps taken to avoid a conflict of interest, (e.g., did not vote, did not participate in discussion)	Name of person holding interest or engaging in transaction and relationship to yourself

Please write "None" if applicable. Do not leave this space blank.

NONE

5. Identify each individual, business, corporation, union association, firm, partnership, committee proprietorship, franchise holding company, joint stock company, business or real estate trust, non-profit organization, or other organization or group of people doing business with the school(s) governed by the Education Corporation **and** in which such entity, during the time of your tenure as a trustee, you and/or your immediate family member(s) or person(s) living in your house had a financial interest or other relationship. If you are a member, director, officer or employee of an organization formally partnered with the school(s) that is/are doing business with the school(s) through a management or services agreement, please identify only the name of the organization, your position in the organization, and the relationship between such organization and the school(s). If there was no financial interest, write **None**.

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<p>Please write "None" if applicable. Do not leave this space blank.</p> <p>NONE</p>				

JA

8/1/18

Signature

Date

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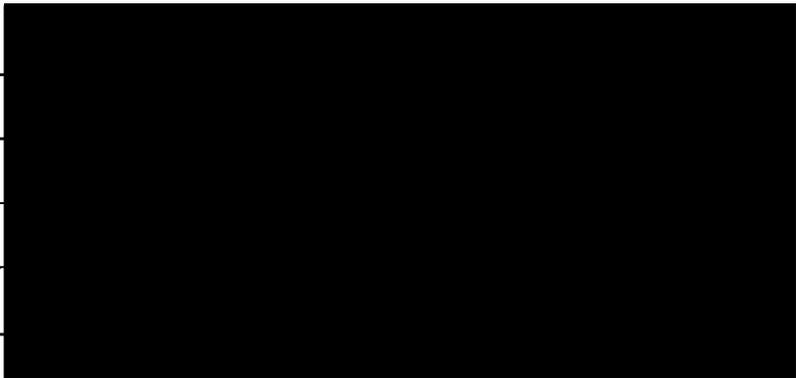
Business Telephone: \_\_\_\_\_

Business Address: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

Home Telephone: \_\_\_\_\_

Home Address: \_\_\_\_\_



**Disclosure of Financial Interest by a Current or Proposed Charter School Education Corporation Trustee**

**Trustee Name:**

Judith Jenkins

**Name of Charter School Education Corporation (for an unmerged school, this is the Charter School Name):**

Achievement First Brooklyn Charter Schools

1. List all positions held on the education corporation board (e.g., president, treasurer, parent representative).
  
2. Is the trustee an employee of any school operated by the Education Corporation?  
 Yes  No

If **Yes**, for each school, please provide a description of the position(s) you hold, your responsibilities, your salary and your start date.

3. Is the trustee an employee or agent of the management company or institutional partner of the charter school(s) governed by the Education Corporation?  
 Yes  No

If **Yes**, for each school, please provide a description of the position(s) you hold, your responsibilities, your salary and your start date.

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Please write "None" if applicable. Do not leave this space blank.

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<p>Please write "None" if applicable. Do not leave this space blank.</p> <p>NONE</p>				

JT  
Signature

8/1/10  
Date

Please note that this document is considered a public record and as such, may be made available to members of the public upon request under the Freedom of Information Law. Personal contact information provided below will be redacted.

Business Telephone: \_\_\_\_\_

Business Address: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

Home Telephone: \_\_\_\_\_

Home Address: \_\_\_\_\_

**Disclosure of Financial Interest by a Current or Proposed Charter School Education Corporation Trustee**

**Trustee Name:**

Justin Cohen

**Name of Charter School Education Corporation (for an unmerged school, this is the Charter School Name):**

Achievement First Brooklyn Charter Schools

1. List all positions held on the education corporation board (e.g., president, treasurer, parent representative).
  
2. Is the trustee an employee of any school operated by the Education Corporation?  
 Yes  No

If **Yes**, for each school, please provide a description of the position(s) you hold, your responsibilities, your salary and your start date.

3. Is the trustee an employee or agent of the management company or institutional partner of the charter school(s) governed by the Education Corporation?  
 Yes  No

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*Please write "None" if applicable. Do not leave this space blank.*

NONE

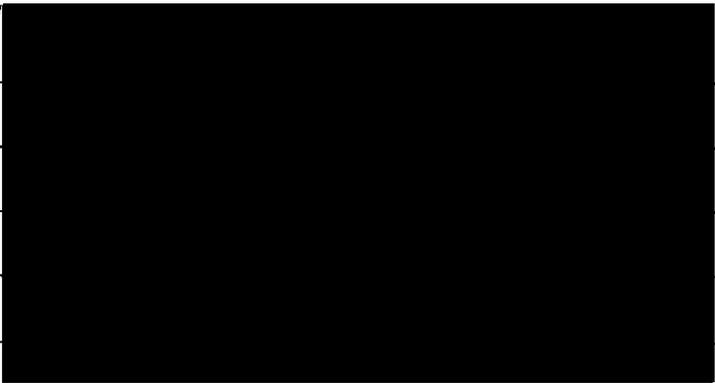
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<p><i>Please write "None" if applicable. Do not leave this space blank.</i></p> <p>NONE</p>				

JK 8/1/18  
 Signature Date

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Business Telephone: \_\_\_\_\_  
 Business Address: \_\_\_\_\_  
 E-mail Address: \_\_\_\_\_  
 Home Telephone: \_\_\_\_\_  
 Home Address: \_\_\_\_\_



**Disclosure of Financial Interest by a Current or Proposed Charter School Education Corporation Trustee**

**Trustee Name:**

L. Priscilla Hall

**Name of Charter School Education Corporation (for an unmerged school, this is the Charter School Name):**

Achievement First Brooklyn Charter Schools

1. List all positions held on the education corporation board (e.g., president, treasurer, parent representative).

2. Is the trustee an employee of any school operated by the Education Corporation?  
 **Yes**  **No**

If **Yes**, for each school, please provide a description of the position(s) you hold, your responsibilities, your salary and your start date.

3. Is the trustee an employee or agent of the management company or institutional partner of the charter school(s) governed by the Education Corporation?  
 **Yes**  **No**

If **Yes**, for each school, please provide a description of the position(s) you hold, your responsibilities, your salary and your start date.

4. Identify each interest/transaction (and provide the requested information) that you or any of your immediate family members or any persons who live with you in your house have held or engaged in with the charter school(s) governed by the Education Corporation during the time you have served on the board, and in the six-month period prior to such service. If there has been no such financial interest or transaction, write **None**. Please note that if you answered **Yes** to Questions 2-4 above, you need not disclose again your employment status, salary, etc.

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Organization conducting business with the school(s)	Nature of business conducted	Approximate value of the business conducted	Name of Trustee and/or immediate family member of household holding an interest in the organization conducting business with the school(s) and the nature of the interest	Steps Taken to Avoid Conflict of Interest
<p>Please write "None" if applicable. Do not leave this space blank.</p> <p>NONE</p>				

LPH 8/1/18  
 Signature Date

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Business Telephone: \_\_\_\_\_  
 Business Address: \_\_\_\_\_  
 E-mail Address: \_\_\_\_\_  
 Home Telephone: \_\_\_\_\_  
 Home Address: \_\_\_\_\_

**Disclosure of Financial Interest by a Current or Proposed Charter School Education Corporation Trustee**

Trustee Name:

Lee Gelernt

Name of Charter School Education Corporation (for an unmerged school, this is the Charter School Name):

Achievement First Brooklyn Charter Schools

1. List all positions held on the education corporation board (e.g., president, treasurer, parent representative).
  
2. Is the trustee an employee of any school operated by the Education Corporation?  
 Yes  No

If **Yes**, for each school, please provide a description of the position(s) you hold, your responsibilities, your salary and your start date.

3. Is the trustee an employee or agent of the management company or institutional partner of the charter school(s) governed by the Education Corporation?  
 Yes  No

If **Yes**, for each school, please provide a description of the position(s) you hold, your responsibilities, your salary and your start date.

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*Please write "None" if applicable. Do not leave this space blank.*

NONE

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<i>Please write "None" if applicable. Do not leave this space blank.</i>				
NONE				

LL
8/1/18

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Signature Date

*Please note that this document is considered a public record and as such, may be made available to members of the public upon request under the Freedom of Information Law. Personal contact information provided below will be redacted.*

**Business Telephone:** \_\_\_\_\_  
**Business Address:** \_\_\_\_\_  
**E-mail Address:** \_\_\_\_\_  
**Home Telephone:** \_\_\_\_\_  
**Home Address:** \_\_\_\_\_

**Disclosure of Financial Interest by a Current or Proposed Charter School Education Corporation Trustee**

**Trustee Name:**

Romy Coquillette

**Name of Charter School Education Corporation (for an unmerged school, this is the Charter School Name):**

Achievement First Brooklyn Charter Schools

1. List all positions held on the education corporation board (e.g., president, treasurer, parent representative).
  
2. Is the trustee an employee of any school operated by the Education Corporation?  
 Yes  No

If **Yes**, for each school, please provide a description of the position(s) you hold, your responsibilities, your salary and your start date.

3. Is the trustee an employee or agent of the management company or institutional partner of the charter school(s) governed by the Education Corporation?  
 Yes  No

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<p>Please write "None" if applicable. Do not leave this space blank.</p> <p>NONE</p>				

RC \_\_\_\_\_ Date 8/1/18

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Business Telephone: \_\_\_\_\_  
 Business Address: \_\_\_\_\_  
 E-mail Address: \_\_\_\_\_  
 Home Telephone: \_\_\_\_\_  
 Home Address: \_\_\_\_\_



# Entry 8 BOT Table

Last updated: 07/31/2018

## 1. Current Board Member Information (Enter info for each BOT member)

	Trustee Name and Email Address	Position on the Board	Committee Affiliations	Voting Member Per By-Laws (Y/N)	Number of Terms Served	Start Date of Current Term (MM/DD/YYYY)	End Date of Current Term (MM/DD/YYYY)	Board Meetings Attended During 2017-18
1	Amy Arthur Samuels, [REDACTED]	Trustee/Member	Academic	Yes	1	07/01/2018	06/30/2021	5 or less
2	Andy Hubbard, [REDACTED]	Secretary	Finance	Yes	1	07/01/2016	06/30/2019	5 or less
3	Angela Tucker, [REDACTED]	Parent Rep	Governance	Yes	1	07/01/2018	06/30/2019	6
4	Christopher Lynch, [REDACTED]	Trustee/Member	Finance	Yes	1	01/01/2018	06/30/2021	5 or less
5	Deborah Shanley, [REDACTED]	Chair	Governance	Yes	1	07/01/2018	06/30/2021	5 or less

6	Jon Atkeson, [REDACTED]	Treasurer	Finance, Governance	Yes	1	07/01/2016	06/30/2019	5 or less
7	Judith Jenkins, [REDACTED]	Trustee/Member	Academic	Yes	1	07/01/2018	06/30/2021	5 or less
8	Justin Cohen, [REDACTED]	Trustee/Member	Academic	Yes	1	07/01/2018	06/30/2021	5 or less
9	L. Priscilla Hall	Trustee/Member	Governance	Yes	1	07/01/2017	06/30/2020	5 or less

**1a. Are there more than 9 members of the Board of Trustees?**

Yes

**1b. Current Board Member Information**

	Trustee Name and Email Address	Position on the Board	Committee Affiliations	Voting Member Per By-Laws (Y/N)	Number of Terms Served	Start Date of Current Term (MM/DD/YYYY)	End Date of Current Term (MM/DD/YYYY)	Board Meetings Attended During 2017-18
10	Lee Gelernt	Trustee/Member	Academic	Yes	1	07/01/2017	06/30/2020	5 or less
11	Romy Coquillette	Trustee/Member	Development, Governance	Yes	1	01/01/2017	06/30/2020	6
12								
13								
14								
15								

**1c. Are there more than 15 members of the Board of Trustees?** No

**2. Total number of members on June 30, 2018** 11

**3. Total number of members joining the Board during the 2017-18 school year** 1

**4. Total number of members departing the Board during the 2017-18 school year** 6

**5. Number of voting members in 2017-18, as set by the by-laws, resolution or minutes** 11

**6. Number of Board meetings conducted during the 2017-18 School Year** 6

**7. Number of Board meetings scheduled for the coming 2018-19 school year** 6

**Thank you.**



# Entry 10 Enrollment and Retention of Special Populations

Last updated: 07/26/2018

## [Instructions for Reporting Enrollment and Retention Strategies](#)

Describe the efforts the charter school has made in 2017-18 toward meeting targets to attract and retain enrollment of students with disabilities, English language learners, and students who are economically disadvantaged. In addition, describe the school’s plans for meeting or making progress toward meeting its enrollment and retention targets in 2018-19.

### **ACHIEVEMENT FIRST ENDEAVOR CS (SUNY TRUSTEES)Section Heading**

#### **Recruitment/Attraction Efforts Toward Meeting Targets**

	Describe Recruitment Efforts in 2017-18	Describe Recruitment Plans in 2018-19)
Econom	<p>The schools partner with the Achievement First (AF) recruitment team to carry out a comprehensive recruitment strategy consisting of direct outreach, Refer A Friend campaigns, information sessions, school based open houses, presentations at local education agencies and community based organizations, neighborhood canvassing at nearby high density housing and building locations, participating in the NYC Charter Center application, geo targeted mailings, and both online and outdoor advertising. These techniques have been successful in generating applications and in sharing the opportunity to apply with low-income families. In 2009, all AF schools implemented an at-risk preference for low-income families, and as a result the vast majority of all entering families have qualified for free or reduced price lunch. As a result of extensive presentations to community organizations that serve low-income families, including Head Start and NYCHA daycare centers, the applicant pool of free and reduced price applicants has been large, and the preference has been effective at substantially matching the district percentages of low-income students for the incoming classes. More information is</p>	

<p>ically Disadvantaged</p>	<p>available in charter/renewal applications. The schools partner with the Achievement First (AF) recruitment team to carry out a comprehensive recruitment strategy consisting of direct outreach, Refer A Friend campaigns, information sessions, school based open houses, presentations at local education agencies and community based organizations, neighborhood canvassing at nearby high density housing and building locations, participating in the NYC Charter Center application, geo targeted mailings, and both online and outdoor advertising. These techniques have been successful in generating applications and in sharing the opportunity to apply with low-income families. In 2009, all AF schools implemented an at-risk preference for low-income families, and as a result the vast majority of all entering families have qualified for free or reduced price lunch. As a result of extensive presentations to community organizations that serve low-income families, including Head Start and NYCHA daycare centers, the applicant pool of free and reduced price applicants has been large, and the preference has been effective at substantially matching the district percentages of low-income students for the incoming classes. More information is available in charter/renewal applications.</p>	<p>AF plans to replicate last year's strategies and adjust as needed.</p>
<p>English Language Learners</p>	<p>The AF student recruitment team is bilingual and has made extensive efforts to reach out to families who speak languages other than English. All outdoor signs are in both English and Spanish, as are all brochures and other marketing materials, including the AF website page for student enrollment. In 2015-16, direct, bilingual recruiting materials reached more than 18,000 families throughout Brooklyn and numbers were similar in 2016-17 and 2017-18. Additionally, Spanish speaking members of the recruitment team have presented in Spanish at head start daycares and community organizations (e.g., The Coalition for Hispanic Family Services and Nueva Vida Daycare Center), and multiple members of the parent led "street teams" that recruited directly in the community were Spanish speakers. While these techniques may change year to year, these are representative of recent</p>	<p>AF plans to replicate last year's strategies and adjust as needed.</p>

	<p>recruitment methods. The lottery also uses a weighted preference for English Language Learners (ELLs), which the schools doubled for the 2016-17 school year in an effort to both admit and enroll more ELLs. More information is available in charter/renewal applications.</p>	
<p>Students with Disabilities</p>	<p>Efforts to recruit students with disabilities have focused primarily on making clear in promotional materials and presentations that AF is highly effective for students with disabilities, and that we offer services in accordance with Individualized Education Programs (IEPs). In addition, the recruitment team reaches out annually to day care centers that are identified by the NYC Department of Education as serving students with disabilities and participated in an Include NYC fair that focuses on providing resources to families with students with disabilities. The AF student recruitment team has partnered with the network special services team to ensure that marketing materials capture the range of services available. AF has reached out specifically to community members who previously agreed to partner with the community outreach team to conduct a family focus group on how AF schools could best meet their needs. During this focus group, the mother of a student with a disability said that her greatest struggle was finding a public school option that held the highest academic standards for her child despite his disability. The school is just such an option, committed to getting every scholar who walks through our doors to and through college. We believe that this sending this message to families with students who have special needs will be a powerful recruiting technique, and will help us meet the enrollment target for this population. The lottery also uses a weighted preference for students with disabilities. More information is available in charter/renewal applications.</p>	<p>AF plans to replicate last year's strategies and adjust as needed. Additionally, in 2018-19, AF is expanding its program to offer multiple self-contained classrooms for eligible students depending on the student's individual need, grade (currently, grades 1-5) and available space.</p>

**Retention Efforts Toward Meeting Targets**

	<p>Describe Retention Efforts in 2017-18</p>	<p>Describe Retention Plans in 2018-19)</p>
	<p>Retention of students at AF schools is a network wide priority. The AF report card sets</p>	

Economically Disadvantaged

an accountability measure of 5% choice attrition for each school. While reliable mobility statistics for New York City are difficult to ascertain, we believe that a mobility rate of 5% is significantly below the average annual turnover of urban students. We believe that retention of students within at-risk populations depends primarily on the academic progress these students are making. As such, the most important retention efforts for at-risk populations will be great instruction, and regular review of data that ensures that students in these populations are receiving the supports and services they need in order to be successful. Data—including academic performance, attendance, and behavior data—are disaggregated and shared with the school leadership team, so that early warning signs can be identified and appropriate interventions identified. AF school leaders and regional superintendents regularly share student retention strategies.

An example of a best practice that AF schools utilize is early identification and intervention with families considering leaving. This approach uses historical data on attrition to identify risk factors that predict future attrition. AF schools use this information to develop specific family engagement and support strategies for scholars who are at risk of leaving. Experience across the network has shown that strong relationships and thoughtful discussions with families are often what make the difference when having a difficult discussion with family members. AF regional superintendents specifically coach principals on how to have effective conversations with families regarding topics such as retention in grade. Tailored family specific strategies will be developed to ensure that do everything possible to keep these students with us. More information is available in charter/renewal applications.

AF plans to replicate last year's strategies and adjust as needed.

Retention of students at AF schools is a network wide priority. The AF report card sets an accountability measure of 5% choice attrition for each school. While reliable mobility statistics for New York City are difficult to ascertain, we believe that a

English  
Language  
Learner  
s

mobility rate of 5% is significantly below the average annual turnover of urban students. We believe that retention of students within at-risk populations depends primarily on the academic progress these students are making. As such, the most important retention efforts for at-risk populations will be great instruction, and regular review of data that ensures that students in these populations are receiving the supports and services they need in order to be successful. Data—including academic performance, attendance, and behavior data—are disaggregated and shared with the school leadership team, so that early warning signs can be identified and appropriate interventions identified. AF school leaders and regional superintendents regularly share student retention strategies.

We believe that the factors above also apply to ELLs. Because parents of ELLs often do not speak English fluently themselves, the nuanced conversations about academic performance can be more difficult. The English as a Second Language (ESL) teacher or intervention coordinator (depending on the number of ELL students enrolled) will be primarily responsible for proactively developing relationships and trust with families of ELLs as soon as the student is identified as limited English proficient, regardless of academic performance. We believe that these proactive relationship building practices will establish the trust necessary to identify families early who are at risk for leaving, and to intervene effectively to persuade them to stay with us. AF also translates and uses translators as necessary for school policies, student specific information and communications with families. More information is available in charter/renewal applications.

AF plans to replicate last year's strategies and adjust as needed.

Retention of students at AF schools is a network wide priority. The AF report card sets an accountability measure of 5% choice attrition for each school. While reliable mobility statistics for New York City are difficult to ascertain, we believe that a mobility rate of 5% is significantly below the average annual turnover of urban students. We believe that retention of students within

at-risk populations depends primarily on the academic progress these students are making. As such, the most important retention efforts for at-risk populations will be great instruction, and regular review of data that ensures that students in these populations are receiving the supports and services they need in order to be successful. Data—including academic performance, attendance, and behavior data—are disaggregated and shared with the school leadership team, so that early warning signs can be identified and appropriate interventions identified. AF school leaders and regional superintendents regularly share student retention strategies.

We believe that strong Tier 2 and Tier 3 interventions, complemented by strong family relationships, are the most effective approaches to prevent the attrition of students with disabilities. In addition to the attrition risk factors described above, we believe there are at least two additional factors for families of students with disabilities. First, families of students with disabilities are more likely to leave if they believe that we hold lower expectations for their children than for their regular education peers. Second, these families are at risk for leaving if they do not understand the services being provided for their children, or if they perceive that more extensive services might be available at another school. As described above, our communication with families about the high expectations we hold for every child, and the differentiated supports we provide to make sure each child meets these expectations, will begin with our student recruitment process. These messages will be reinforced in family chats (which are requested of all incoming families), family conferences, and all other communication with families of students with disabilities. Additionally, the network support data team and regional director of special services will provide disaggregated academic and behavioral data for students with disabilities directly to the principals on a monthly basis, to flag any student for whom additional support is needed. Our experience has been that when students with disabilities make strong academic progress, their

AF plans to replicate last year's strategies and adjust as needed. Additionally, in 2018-19, AF is expanding its program to offer multiple self-contained classrooms for eligible students depending on the student's individual need, grade (currently, grades 1-5) and available space.

Students with Disabilities

families' bond with the school strengthens and they are more likely to stay with us. More information is available in charter/renewal applications.



# Entry 11 Classroom Teacher and Administrator Attrition

Last updated: 07/31/2018

Report changes in teacher and administrator staffing.

## Instructions for completing the Classroom Teacher and Administrator Attrition Tables

Charter schools must complete the tables titled 2017-2018 Classroom Teacher and Administrator Attrition to report changes in teacher and administrator staffing during the 2017-2018 school year. Please provide the full time equivalent (FTE) of staff on June 30, 2017; the FTE for any departed staff from July 1, 2017 through June 30, 2018; the FTE for added staff from July 1, 2017 through June 30, 2018; and the FTE of staff added in newly created positions from July 1, 2017 through June 30, 2018 using the tables provided.

### 1. Classroom Teacher Attrition Table

FTE Classroom Teachers on 6/30/17	FTE Classroom Teachers Departed 7/1/17 - 6/30/18	FTE Classroom Teachers Filling Vacant Positions 7/1/17 - 6/30/18	FTE Classroom Teachers Added in New Positions 7/1/17 - 6/30/18	FTE of Classroom Teachers on 6/30/18
72	20			67

### 2. Administrator Position Attrition Table

FTE Administrative Positions on 6/30/17	FTE Administrators Departed 7/1/17 - 6/30/18	FTE Administrators Filling Vacant Positions 7/1/17 - 6/30/18	FTE Administrators Added in New Positions 7/1/17 - 6/30/18	FTE Administrative Positions on 6/30/18
20	1			20

### 3. Tell your school's story

Charter schools may provide additional information in this section of the Annual Report about their respective teacher and administrator attrition rates as some teacher or administrator departures do not reflect advancement or movement within the charter school networks. Schools may provide additional detail to reflect a teacher's advancement up the ladder to a leadership position within the network or an administrator's movement to lead a new network charter school.

(No response)

4. Charter schools must ensure that all prospective employees receive clearance through [the NYSED Office of School Personnel Review and Accountability \(OSPRA\)](#) prior to employment. After an employee has been cleared, schools are required to maintain proof of such clearance in the file of each employee. For the safety of all students, charter schools must take immediate steps to terminate the employment of individuals who have been denied clearance. Once the employees have been terminated, the school must terminate the request for clearance in the TEACH system.

Have all employees have been cleared through the NYSED TEACH system?

Yes

5. For perspective or current employees whose clearance has been denied, have you terminated their employment and removed them from the TEACH system?

	Yes
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Thank you

School Name	Start Date	End Date	Instructional Days
Achievement First Apollo Elementary School	8/15/2018	6/15/2019	185
Achievement First Apollo Middle School	8/15/2018	6/15/2019	185
Achievement First Aspire Elementary School	8/15/2018	6/15/2019	185
Achievement First Aspire Middle School	8/15/2018	6/15/2019	185
Achievement First Brooklyn High School	8/15/2018	6/14/2019	186
Achievement First Brownsville Elementary School	8/15/2018	6/15/2019	185
Achievement First Brownsville Middle School	8/15/2018	6/15/2019	185
Achievement First Bushwick Elementary School	8/15/2018	6/15/2019	185
Achievement First Bushwick Middle School	8/15/2018	6/15/2019	185
Achievement First Crown Heights Elementary School	8/15/2018	6/15/2019	185
Achievement First Crown Heights Middle School	8/15/2018	6/15/2019	185
Achievement First East Brooklyn High School	8/15/2018	6/14/2019	186

Achievement First East New York Elementary School	8/15/2018	6/15/2019	185
Achievement First East New York Middle School	8/15/2018	6/15/2019	185
Achievement First Endeavor Elementary School	8/15/2018	6/15/2019	185
Achievement First Endeavor Middle School	8/15/2018	6/15/2019	185
Achievement First Linden Elementary School	8/15/2018	6/15/2019	185
Achievement First Linden Middle School	8/15/2018	6/15/2019	185
Achievement First North Brooklyn Prep Elementary School	8/15/2018	6/15/2019	185
Achievement First North Brooklyn Prep Middle School	8/15/2018	6/15/2019	185
Achievement First University Prep High School	8/15/2018	6/14/2019	186
Achievement First Voyager Elementary School	8/15/2018	6/15/2019	185
Achievement First Voyager Middle School	8/15/2018	6/15/2019	185